



# AMIT KUMARI

**Age: 38 Years | Experience: 14 Years**

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Dynamic, result oriented and multifaceted officer from Executive (Logistics) Branch of Indian Navy with 14 years of diverse experience in Military Supply Chain Management, Budget management, HR Management, Post Contact Management, commercial negotiations, administration, training and development. A competent professional with strong work ethics, flexibility, integrity and commitment towards organisational objectives.

## PROJECT MANAGEMENT.

- Successfully Implemented the Navy's Integrated Clothing Management System (ICMS) (Oracle Based) by leading a team right from formulating the business process rules, development of the software modules, implementation and training of personnel pan Navy.
- The ICMS manages the entire clothing requirement of approx. 65000 personnel by carrying out a review of demands, procurement and distribution to the personnel as per their entitlements.
- The ICMS has resulted in accurate forecast, efficient inventory management and ensures timely disbursement of items and their online accounting over 51 clothing centres pan Navy.

## MATERIAL MANAGEMENT

- More than seven years Procurement expertise (Domestic and foreign) in two biggest central procurement Depots of Indian Navy. Carried out procurement of Engineering spares as well as general Stores for ships, submarines and bases.
- Led my team and ensured all activities from coordination of demands, Drafting RFP, tendering, Evaluating Comparative statement of tenders, price negotiations, placement of orders and Post Contract Management using the Integrated Logistics Management System (ILMS) - the Navy's MIS for stores and depot management (SAP based application).
- TThe average Revenue Budget handled towards procurement was approx. 250 crores per annum. On an average Quarterly placed approx 200 orders. Well versed with ABC and VED analysis. Had led teams and ensured material stocktaking and preservation (warehousing function) .

## AT EASTERN NAVAL COMMAND WAS INSTRUMENTAL IN IMPLEMENTING AND TRAINING WORKSHOPS

- Implementation and conduct of training work shop of the e-ticketing Software (Defence Travel System) at command level in coordination with the Controller General of Defence Accounts & Audits. The module provides a central platform to meet the ticketing (Rail & Air) requirements of the Indian Navy Personnel, dispensing the requirement of booking Rail & Air tickets through the Railways and Air Portal.
- Replaced the manual financial payment with online Payment. All sundry payments made to the personnel are online as against the earlier manual system, using corporate banking features. This facilitated maintaining transactions on e-ledger of a monthly cash assignment of more than 100 Crores
- Vendor Conclave in association with CII, Visakhapatnam chapter to increase our vendor base with an aim to promote "Make in India". In addition, the aim of this meet was to enhance awareness of vendors on procurement procedures, indigenisation, inspection modalities and avenues for new vendors in supply of spares and stores to Navy. The meet was also aimed to encourage young entrepreneurs, MSMEs and startups to participate in indigenized manufacturing and development of products and work towards reducing imports to achieve self-reliance under the aegis of Make in India programme. The Conclave was attended by various DPSUs and firms and approx 130 vendors participated

## HUMAN RESOURCE MANAGEMENT

- As a junior and mid-level Divisional Officer, I have led service and civilian personnel and have been responsible for their training,

## EDUCATION

- PGD, Global Supply Chain Management (IIFT , New Delhi)
- PGDILSCM, International Logistics (Mumbai University, KJ Somaiya College of Arts and Commerce )
- B. Com, Commerce (HR College, Mumbai University)

## CERTIFICATE

- Behaviour studies

## KEY SKILLS

- Supply chain management
- HR management
- Project Management
- General administration
- Training and team management
- Operations Management
- Vendor management
- Microsoft office
- Security management
- Negotiations • Tendering
- Communication • Tableau
- Global Trade management
- Data Analysis • Team management

advancements and all service as well as personal requirements including counselling. Carefully and timely, carried out performance appraisals of men/women I led. In addition, from time to time hired Data entry operators, trained and developed them towards fulfilling org goals.

#### ACCOMPLISHMENTS- OTHER THAN CORE WORK

- Award. 2016 - Medal of Honour for 9 years of Meritorious Service Pan Indian Navy secured third place in Commodore Not essay (2016) The topic was- HR Management in Indian Navy- Balancing personal professional aspiration in the information age.
- Welfare. As a step towards women empowerment actively played an instrumental role by educating the ladies who join officers and sailors from diverse cultures, education and social background. Imparted Information and knowledge on an overview of Naval life, various pay entitlements, welfare loans by Navy, investment & mutual fund etc by giving presentations to the Naval wives welfare Association.
- Fundraising For an NGO (After retirement). Raised Rs 1,00,2000.00 via KETTO platform for Shanti Sajal Research and Charitable Trust for building a hospital for not so privileged women and girls.

#### SECONDARY DUTIES

- • In charge of unit's Non-Public funds. Caried out regular resolution of audit observations in timely manner. • On a regular interval carried out duties of Audit Board President and also as a member of various Non-Public Funds at command level. • Resolved Long pending financial Audit Objections and major financial irregularities with bilateral discissions and regular liaison with CAG Team. • Regular stocktaking and mustering of Naval stores and clothing stores, • Disbursement of financial advances and claims wrt Pay and allowances of personnel. • Conclusion of hiring contracts to cater for deficient manpower. • Conclusion of Annual Maintenance Contracts (AMC) for general maintenance of unit.



# NUPUR SINGH

Age: 37 Years | Experience: 14 Years

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An Indian Air Officer from the logistics branch holding expertise in supply chain management, procurement and warehousing.14 years work experience handling international supply chain with Western, Russian and domestic vendors.Has a positive attitude and is self motivated to align with the organisational goals.Always a team player and committed to mission accomplishment.Experience in Project management ,HR management and Appraisal system also.

## PROCUREMENT OFFICER

- null

## SUPPLY CHAIN SPECIALIST

- Ensured uninterrupted spare support for 14 different aircraft and weapon system of IAF,worth in excess of Rs 300 cr.The spare support enabled attainment of maximum operational efficiency for the end users.
- Continued follow on liaison with major Original Equipment Manufacturers (OEMs) like HAL,BDL,BEL & British Aerospace for hassle free supply chain.

## PROCUREMENT OFFICER

- Expert in identification and segregation of vendors for purchase for obtaining maximum value for money.
- Had an eye for detail and excelled in formulation of various documents which include RFP/RFI and further bid evaluation,supply order and contract .
- Handled multiple contract negotiations and post contract management plans.

## HUMAN RESOURCE MANAGER

- Led a team of 150 personnel and carried out activities like recruitment ,training, motivating them to achieve the organizational goal, appraisal .
- Associated with Air Force Families welfare association and have organised various events for welfare such as free medical camp, coaching classes and scholarships.



## EDUCATION

- MBA , Retail Management (Sikkim Manipal University, ) 2013 -2015
- BSC , Life sciences (Daulat Ram college DU, Delhi) 2004 -2007



## CERTIFICATE

- Basic and Advanced Logistics course
- Centre for Leadership and Behavioral studies
- Capsule course on G-em
- Workshop on Appraisal system



## ACHIEVEMENT

- Commendation by AOC-in-C 2017



## KEY SKILLS

- Procurement • Warehousing
- Inventory Management
- Distribution Logistics • Operations
- Contract management
- Contract negotiation
- Vendor management
- Project Management • Packaging





# YASHBIR PANWAR PANWAR

Age: 39 Years | Experience: 14 Years

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A young and dynamic leader with 14 years of experience in varied fields of administration, operations, Human resource. A meticulous and methodical planner aimed at result oriented and performance enhancement of the organization. enhancement, security and Telecommunication

## LIEUTENANT COLONEL

- null

## MISSION LEADER AND JOINT DIRECTOR: OPERATIONS DURATION- 2014 - TILL DATE STRENGTH-300 AND ABOVE

- Principal aide to Director Operations for ensuring smooth conduct and transformation of 800 strong Human Resource and timely procurement of material resources for successful combat operations. Operated under and with strict guidelines of the organization with significant influence. Trained manpower, officiated correspondences and handled administrative affairs of units of strength of more than 800. Commanded administrative and technical subunits with a strength of more than 300 and was responsible to provide communication support various formations of the forces.

## PROCUREMENT AND LOGISTIC SPECIALIST DURATION - 2016 - 2019 STRENGTH-300 AND ABOVE

- Procurement lead for diverse inventories required for an operational unit. Managed critical requirements & crisis situations in coordination with various stake holders and achieved coherence and success. Strengthened liaisons with public officials within and outside the organization for various operational, communication and security projects. Led, managed procurement, suppliers stores, spares, material and equipment. Budget allocation and utilization. Formulated judicious mechanism for resource allocation and movement of manpower along with managing delivery points. Accomplished successful operations of logistics and supply chain management in static units and while mobilizing large formations

## HR, TRAINING & ADMINISTRATION DURATION- 2014-TILL DATE STRENGTH- 300 AND ABOVE

- Formulated and directed internal and external HR policies, ensured overall welfare of men. Instrumental in job enhancement, appraisals, rewards and recognition, conflict management and addressing grievances at workplace. Managed performance appraisals, career progression and training for over 250 personnels. Identified training needs and designed required training modules. Selected personnel, organized and made teams to win professional and sporting events.

## SECURITY ADVISOR AND MANAGER

- Formulated various security related policies for strength of over 800. Covered security diagnosis for areas spanning over 400 square metres. Ensured strict implementation of various security steps and policies. Tried to implement various AI measures to enhance security aspects. Security for men material and machines worth crores.

## EDUCATION

- Btech , IT and Telecom (MCTE, Indore) 2012 -2014
- Bsc, Science (DAV(PG) College , Dehradun ) 2002 -2005

## CERTIFICATE

- Diploma in junior command leadership
- International supply chain and logistics

## KEY SKILLS

- General administration • Security
- Human resource • Management
- Operations
- Information Technology
- Project management • Supply chain
- Logistics





# ASHOK SINGH CHAUHAN

Age: 44 Years | Experience: 22 Years

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Highly motivated and result-driven leader with 22 years of immaculate military carrier who has proven ability of Leadership, Strategic Planning, Operation Handling, Human Resource Management, Team Building, Risk Management and Disaster Relief. A dependable professional possessing excellent communication, interpersonal and problem solving skills which holds value in corporate setting. An accomplished Aviator having 2400+ hours of accident / incident free flying experience in extreme operational environment.

## LEADERSHIP AND HUMAN RESOURCE MANAGEMENT

- Commanded a diverse team of 180 personnel, efficiently motivated and trained for optimum performance and consistent result delivery under high pressure working environment.
- Extensive experience of training, operational preparedness, performance evaluation and welfare of over 800+ soldiers.

## STRATEGIC PLANNING AND EXECUTION

- Ensured infrastructure development and asset serviceability of worth 600cr which maintained healthy supply chain and equipment availability, enhancing operational readiness.
- Involved in conduct of international joint exercises, planning and training of foreign troops in airborne and ground operations which helped in building strong strategic relations with friendly Nations.
- Operationalised Helicopter landing grounds in remote areas of High Altitude for ensuring 24x7 operations, which enhanced the logistic buildup and troops induction capability on short notice.

## OPERATIONS AND SUPPLY CHAIN MANAGEMENT

- Spearheaded variety of complex operations developing and implementing strategies that would achieve objectives while mitigating risk to 1000+ personnel and equipment of worth 600CR+ in extreme working environment.
- Planned and executed 110+ independent life saving and logistic support missions as helicopter pilot during difficult COVID-19 times ensuring continuous flow of supplies for 50K + Soldiers deployed in High Altitude Areas of Ladakh and Siachen Glacier.

## RISK HANDLING AND CRISIS MANAGEMENT

- Executed numerous missions in Insurgency prone areas of North Eastern Region and Kashmir Valley in support of local population showing effective communication, quick decision making and fine coordination with Government stakeholders.
- Involved in disaster relief mission like earthquake and flood relief and worked closely with civil authorities ensuring optimization of operation.



## EDUCATION

- PG Diploma , HR (NMIMS, Mumbai)
- BA Honours, Geography (Rajasthan University, Rajasthan)
- Junior Defense Management Course, Defense Management (Devi Ahilya University, Indore)



## CERTIFICATE

- Global Supply Chain and Logistic Management
- Lean Six Sigma Green Belt
- Commercial Pilot Licence (Helicopter)
- Combat Helicopter Pilot Course
- Flight Radio Telephone Operator's Licence



## ACHIEVEMENT

- Commercial Pilot Licence Holder
- Operated in Highest Battle Field of the world (Siachen Glacier)
- Flight Safety award for achieving 1500 hours of Accident / Incident free flying
- National level sports person



## KEY SKILLS

- Leadership
- Strategic Planning and Execution
- Policy formulation and Implementation
- Logistic Planning and Supply Chain Management
- Human Resource Management and Administration
- Crisis Management and Risk Handling



# APARNA AGARWAL

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Versatile technocrat and high-motivated Military Leader with nearly 14 years of experience in IT Infrastructure Management, IT Governance, Information Security, System Administration and IT Operations, IT Project Management, Vendor Management. I believe in providing solutions to problems using Technology through adept leadership and apt application of sound management practices.

## SENIOR COMMUNICATION & IT OFFICER (VP OPERATIONS/PROJECT MANAGER) NOVEMBER 2020 - PRESENT

- Spearheaded projects to build multi-layered, secure and reliable IT infrastructure for operational deployment of strategic equipment through efficient inventory management.
- Expertise in on-site monitoring, conducting of root cause analysis of failures and streamlining operation to minimize downtime in communication system.
- Ensured robust cyber security posture in providing internet services in stipulated timelines by effective UTM configuration thereby achieving 'zero' violations.

## COMMANDING OFFICER (DIRECTOR/HEAD OF OPERATIONS) AUGUST 2017 - NOVEMBER 2020

- Develop and implement HR strategies, policies, and practices that align with Organization objectives, and promote a positive and productive workplace culture
- Introduced agile to cross-functional teams of 100+ technical professionals, identified bottle necks, improvement opportunities, resolved issues and sequenced activities to meet 100% deadlines and achieve project goals.
- Led more than 100 air warrior on various missions, ensuring their safety and well-being in high-pressure situations.

## SENIOR IT OFFICER (PROJECT MANAGER -IT) AUGUST 2014 - AUGUST 2017

- Maintained and managed IT & networking equipment, supplies, and services ensuring there optimal serviceability for mission readiness as well as user satisfaction.
- Conducted numerous cyber awareness campaigns to identify and mitigate IT-related risks, and to ensure zero-violation cyber policy of IAF.
- Handled IT Budget and inventory of around 1500 PCs/workstations. Developed and implemented IT inventory control procedures, resulting in a 20% reduction in inventory losses.

## NETWORK ADMINISTRATOR (NETWORK OPERATIONS MANAGER) JANUARY 2011 - AUGUST 2014

- Orchestrated and administered as PMG in collaboration with external stakeholders to build an exclusive communication network.
- Collaborated with external stakeholders to ensure multiple stages of redundancy in communication systems.
- As part of PICG(Project Implementation Core Group) for Network For Spectrum (NFS) project, worked closely with engineering, logistics, operations and executive team to ensure timely implementation of project.



## EDUCATION

- Certificate Course, Global Supply Chain & Logistics Management (Indian Institute of Foreign Trade - Knowledge Centre, New Delhi) 2023 -2023
- MBA , Business Management (Narsee Monjee Institute of Management Studies, Mumbai) 2021 -2023
- PGD , Aeronautical Engineering (Visvesvaraya Technological University, Belgaum) 2010 -2011
- BE , Computer Science (Baldev Ram Mirdha Institute of Technology, Jaipur) 2005 -2009



## CERTIFICATE

- Lean Six Sigma Course (green belt)
- Professional Knowledge Course
- Basic Information Warfare course
- Workshop for Leadership and Behavioral Sciences
- Composite Communication & Computer Networking Course
- Appraisal Report workshop
- Audit capsule course for IT Audit and Compliance.
- Programming Languages-Python, Java, Asp.net, C, C++



## ACHIEVEMENT

- Commendation by Air Officer Commander-In-Chief.
- First in the order of merit in the Professional Knowledge Course
- My unit (I am being Commanding Officer) was adjudged as the "Best Communication & IT Unit -2018" in Central Air Command.



## KEY SKILLS

- Leadership & Team Building
- Cyber Security
- Risk Management & Contingency Handling
- Project Management
- Strategic planning and operational skills
- Problem Solving and Resource Management
- Policy Compliance, Governance and Auditing





# SUCHIT YADAV

Age: 48 Years | Experience: 25 Years

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Strategic planner & influential people leader offering 25+ years of leadership in the Indian Air Force, spearheading Supply Chain, Logistics, Loss Prevention, Human Resource, Administration & Security Management in varied VUCA environments, proficient in handling stress without compromising on quality output and fostering productive communication between stakeholders.

## JOINT DIRECTOR OPERATIONAL LOGISTICS

- Reconcile military & national logistics, reduce overhead costs to 10% by refining multimodal connectivity and introducing policy reforms via National Logistics Policy & PM Gati Shakti National Master Plan. Operationalise international reciprocal logistics support contracts/agreements with friendly foreign nations and control transactions across the globe releasing savings worth INR 40+ Mn. Align rescue/relief operations across India to save 3K+ lives & 45 MT of relief in 12 major operations.

## CHIEF PROVISIONING OFFICER

- Played vital role as Chief Provisioning Officer, headed logistics department and executed supply chain of 3500+ types of aircraft spares worth INR 1200+ Mn fulfilling requirements for the entire IAF. Masterminded induction of 3 new western origin fleet & augmented high priority user demands by 80%, headed provisioning of 3500+ lines of aircraft spares for 8 advance fleets and catered to operational requirements of Indian Air Force; appreciated by Leadership. Piloted INR 80+ Mn worth supply chain during lockdown while establishing 2 Covid hospitals & isolation centres.

## JOINT DIRECTOR WEAPONS PROCUREMENT

- Propelled procurement of weapons & armament from foreign & indigenous sources and monitored subsequent nationwide distribution supporting IAF. Under AatmaNirbhar Bharat initiative, procured INR 300+ Mn worth weapon fixtures from indigenous vendors and formalized and executed armament contracts worth INR 40+ Bn within a short span of 5 years. Governed inventory & transportation for Air Force units in Eastern region by increasing vendor base by 20%, reduced inventory holding by 12% and stocking time by 15%.

## SENIOR LOGISTICS OFFICER

- Commanded gamut of logistics & supply chain deliverables for 5 different locations over a cumulative period of 16 years and inspired cross-functional teams of 400+ personnel. Directed appropriate stocking for 15+ aircraft with vital inventory of 8+ Mn spares, including receipt, warehousing, inventory, transportation and labour management. Conceptualized stocking & transportation plan for sensitive Eastern Region, reduced costs by ~10%, helmed 98% road worthiness and saved INR 2 Mn by transforming transportation model.



## EDUCATION

- PGDBM, Operations and HRM (Institute of Management Technology, Ghaziabad) 2009 -2012
- Graduate Degree, Mathematics and Physics (Rohilkhand University, Bareilly) 1992 -1995



## CERTIFICATE

- Global Supply Chain and Logistics Management
- Six Sigma Lean Management
- Higher Logistics Management Course
- MDP on Provisioning Concepts & Procedures
- MDP on Defence Financial Management
- System Administrator IMMOLS
- Explosives & Fuel Management Course
- Graduate Certificate in Public Policy



## ACHIEVEMENT

- Chief of Air Staff Commendation for professional excellence in Weapons Procurement & Management
- Air Officer Commanding-in-Chief Commendation for exemplary Aircraft Inventory Management in VUCA region



## KEY SKILLS

- Global Supply Chain Management
- Growth Strategist
- Loss Prevention Strategist
- Supply Chain Operations
- International Logistics
- Team Leadership
- Strategic Human Resource Planning
- Continuous Improvement
- Supply Chain Optimisation
- Demand Planning & Forecasting





# VINEET JAISWAL

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My profile showcases a 23-year career in the Indian Army, during which I undertook challenging roles on the Indian borders, UN peacekeeping missions, and counter-insurgency operations while also serving in the prestigious Rashtrapati Bhawan and the Integrated Headquarters of the Ministry of Defence. In my most recent position, I was tasked with implementing automation, sustainable digital practices, and network-centric operations in the Indian Army. I am now looking to transition into the corporate world, leveraging my leadership, project management, and technical skills to take on leadership roles in operations, supply chain, sustainable digital practices, technology, project management, and consultancy.

## PROJECT CONSULTANCY & PROJECT MANAGEMENT

- A strategist & an implementer with expertise in managing multiple project delivery frameworks & new systems implementation for change management-related activities within the specified time & cost parameters. Showcasing excellence in managing end-to-end delivery/program/project planning & implementation from scope management to activity sequencing, effort and cost estimation, pre-sales activities, risk analysis to quality management in line with the guidelines and norms. A project planner with expertise in planning, executing and spearheading various projects involving contract administration, compliance & quality assurance.

## OPERATIONS & SUPPLY CHAIN MANAGEMENT

- Provided consulting services and executed projects related to digitisation, automation, and sustainable digital practices aimed at the digital transformation of the Indian Army in a network-centric environment. Skilled in determining a business unit's mission & strategic direction, expertise to formulate and implement tactical initiatives, as well as strategic advice to partners for achieving organisational goals. Furthermore, planned, executed, and spearheaded various projects across the supply chain, warehousing, distribution and logistics operations achieved project milestones while ensuring that projects complied with cost & scope specifications. Extensive experience in spearheading the implementation of supply chain strategies, vendor identification, development, and analytical assessment with a key focus on aligning the resources for compliance of required production volumes with the best possible productivity norms

## SECURITY & FACILITY MANAGEMENT

- Responsible for the security of large governmental and United Nations facilities and assets in difficult areas, covering all aspects of physical and information security.

## BUSINESS DEVELOPMENT

- Equipped with the skill of functional management along with practical experience in the analysis, development & implementation of business plans & policies to ensure organisational growth.



## EDUCATION

- BA, Defence & Strategic Studies (JNU, New Delhi) 1996 -1999
- MSc, Defence & Strategic Studies (University of Madras, Chennai) 2011 -2012
- PGDM, (Executive Management Programme), General Management (SP Jain Institute of Marketing & Research, Mumbai) 2022



## CERTIFICATE

- Certificate in Global Supply Chain and Logistics Management
- Executive Education Programme in Digital Transformation
- Training Programme on Behavioural Sciences
- Certificate Course in Business Analytics



## KEY SKILLS

- Leadership
- Project Management & Consultancy
- Business Development
- Operations & Supply Chain Management
- Financial Management & Administration
- Team Building & Mentoring
- Audit & Compliance
- Communication & Collaboration



# NAVIN VASHISHT

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Dynamic and result-oriented Indian Naval Officer with 20+ years of rich experience across diverse functions in leadership roles. Experienced in Administration, Operations, HR Management, Contracts Management, Policy formulation, Fire Fighting, Security & Vigilance, Sports and extracurricular activities. Excellent in communication, analytical, technical negotiation skills, mentoring, knowledge transfer, problem solving and inter personal skills with ability to work independently and as an adaptable team player

## ADMINISTRATION & MANAGEMENT

- Administered Naval establishments (approx. 10) in Delhi/NCR spreaded over 12 Acres which included 500+ dwelling units constituting Navy Children School, Little Angel's School, residential areas, Navy Wives Welfare Association building, Dining-cum-recreational blocks, library, sporting infrastructure, accommodation for married personnel (1400+) and bachelor's accommodation (600+)
- Ensured safety and security of naval assets worth more than Rs 30000 Cr
- Ensured setting up of COVID- 19 infrastructure with all necessary medical equipment in 2020
- Formulation and implementation of 700+ under trainee officers for academic, sports, firefighting and damage control training programme
- Set up and commissioned a New Bar infrastructure for sailors living-in blocks with latest cutting-edge design
- Imparted training as faculty to budding officers in military leadership
- Co-ordinated Drill/Parade for Republic Day/Independence Day and at National War Memorial
- Ensured training of NCC cadets in sports and extra-curricular activities
- Conducted Unit/Station Delhi marathon on weekly/fortnightly basis as Sports Officer Delhi area
- Ensured smooth conduct of various sporting events like Annual sports day, swimming, volley ball, basketball and India Golf Cup
- Ensured setting up of maiden Golf practice area and imparted training to budding golfers during Summer Camp to school children and adults with upbringing more girl candidates to this sport



## EDUCATION

- BSC , Naval Science (Goa university , Goa) 2008 -2011
- MSc, Telecommunication (CUSAT, Kochi) 2017 -2018
- Certificate , Global Supply Chain Management (Indian Institute of Foreign Trade, New Delhi) 2023 -2023



## CERTIFICATE

- Centre for Leadership and Behavioural Studies
- Certification in Global Supply chain management from IIFT, New Delhi
- Boat/ Ship Handling
- Electronic Warfare Officer
- Fire Fighting Officer
- Communication Officer



## ACHIEVEMENT

- CNS Commendation
- VCNS Commendation
- 9 years Long Service Medal
- 20 years Long Service Medal



## KEY SKILLS

- Administration
- Talent Management
- Overall Coordinator
- Information Security Officer
- Human Resource Management
- Security and Vigilance Officer
- Supply Chain & Management
- Fire Fighting Officer
- Sports Officer





# PARMINDER SINGH

Age: 53 Years | Experience: 28 Years

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Military Officer with 28+ years of experience and a passion for embracing the future of education, with stellar academic record and strong leadership experience. Results driven with excellent experience in turning around performance in tight deadlines. Collaborative and motivational leadership style with accomplished track record in the areas of administration, project management, supply chain & logistics, procurement and vendor management.

## OPERATIONS MANAGEMENT

- Commissioned into the Electronics and Mechanical Engineers branch of the Indian Army. Essayed various leadership roles providing technical support to IT/Electronics, mechanical and communication equipments across difficult terrain. Directed rescue mission for civilians' post floods in Jammu (2014).
- As a Director Loans in Army Group Insurance Directorate, demonstrated expertise to evaluate high number of loan applications for home, IT equipment, vehicles and insurance schemes. Resolved grievances and led the review and governance of the organization, which is managing a corpus of ~ Rs. 60,000 crores, invested in various government schemes, mutual funds, financial instruments etc.
- Formulated strategies, improved performance of engineering equipment and systems of Indian Army. Ensured compliance of maintenance strategies, optimal procurement of material and utilisation of resources for critical mission reliability.

## ADMINISTRATION AND HUMAN RESOURCE MANAGEMENT

- Presently, tenanted the appointment of Administrative Commandant of one of the largest military station. The tasks involved are administration of 8000 acres of land having 30 kms periphery, security, accommodation of 20000 persons, upkeep of area, administration of Army Schools. Interaction with civilian bureaucrats, police officials and investigating agencies. Handling multi crore projects and public funds.
- Selection grade Colonel. Commanded two major units of more than 800 men during peace and war like situation.
- Equally comfortable with academics, research role and administration. Studied Global Leadership, Economics, Marketing from Curtin University Australia and did project on HRM in one of the leading transport company in Mauritius.

## SUPPLY CHAIN MANAGEMENT

- Successfully achieved significant savings and 100% equipment availability with innovative localisation projects for finding alternatives to expensive spare parts of foreign made equipment.
- Executed statistical forecasting, planning, scheduling and procurement of spares/consumables to meet stringent operational timelines to undertake 365x24x7 operations.



## EDUCATION

- Ph. D , Statistics (Himalayan University , Itanagar ) 2015 -2021
- M. Sc, Statistics (P A U, Ludhiana ) 1988 -1991
- M. Tech, Electronics (J N U, New Delhi ) 2003 -2005
- MBA, Leadership, Economics, Marketing, HRM, Healthcare and Hospital Management (L P U and Curtin University, Phagwara/Australia) 2017 -2019
- MBA, International Business and global supply chain Management (NIBM, Chennai ) 2009 -2010



## CERTIFICATE

- Data analytics with Python
- Business statistics and computer applications (Stood First in the order of Merit).
- Global Supply Chain and Logistics Management
- Business Analytics



## ACHIEVEMENT

- Samanya Sewa Medal
- 9 years Long Service Medal
- Operation Rakshak Medal
- Operation Parakram Medal
- 20 Years Long Service Medal



## KEY SKILLS

- Talent Management, Global Supply Chain Management and Logistics, Global Leadership, Economics, Healthcare and Hospital Management, Cross-Functional Coordination, Academics, Administration.





# NEHA GAUTAM

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An Indian Air Force Technical Manager with 14 years experience primarily in the field of Software maintenance and Security Implementation of Linux based Network centric Air Defense System. Implemented a major Project worth 350 Cr and executed its upgradation of worth Rs 550 Cr. and Rs 800 Cr. respectively. Led and mentored heterogeneous teams of 100+ personnel in accomplishing Diverse Operational goals in highly volatile and dynamic environments Decisive in planning systems and providing solutions. An incisive leader and an avid learner equipped with excellent Communication and Interpersonal skills.

## DEPUTY DIRECTOR - NETWORK AND IT PROJECTS

- Involved in planning stage and project execution of Integrated Air Command and Control System (IACCS) worth 800 crores.
- Liaised with OEMs as M/s BEL, M/s AEM, M/s Wipro, M/s TPCL, M/s ELTA etc. to stipulate operational availability, quality and facilitate contract based Preventive Maintenance.
- Standardized processes and implemented SOPs for hardening of IT systems and mitigated Cyber Violations by 75 percent.
- Planned and executed upgradation of a Network centric Air Defense System to a Cloud based surveillance system on RHEL 7.8 in 2021 worth Rs 800 Cr.

## PROJECT MANAGER AND IT ADMINISTRATOR

- Carried out various in-house modifications and developed web portals for improving system efficiency alongwith network optimization. Conducted various audits and IT inspections.
- Formulated crisis management plans, contingency plans for ensuring 99.99% availability of critical network infrastructure.
- Spearheaded installation and commissioning of first of its kind Network Centric Tactical Node of IAF single handedly from scratch at a frontline airbase in 2011.
- Formulated detailed SOPs (Technical and Operational) for infrastructure development, hardware and software installation of Linux based Air Defense System amounting to Rs 350 Cr
- Actively participated in designing project scope, schedule impacts and delivered an ERP system named e-Maintenance Management System worth Rs. 900 Cr for monitoring of maintenance activities and designed technical documents.
- Proficient in identifying and reviewing Project Risks, resolving conflicts, resource management, stakeholder collaboration to meet project deadlines.

## HR MANAGER & ADMINISTRATION

- Conducted various HR/administrative activities including training capsules for up-gradation of team skills. Led Quasi-judicial committees and provided assistance in conflict-resolution.
- Led a team of around 150 air warriors in rescue operations during Vadodara flash floods-2019. Reinstated technical infrastructure and carried out major repairs to restore operations by on-site monitoring, root cause analysis and spare management.



## EDUCATION

- B Tech , Computer Science and Engineering (Madhav Insitute of Technology and Science, Gwalior) 2005 -2009
- PG Diploma , Aeronautical Engineering (Visveswaraiya Technical Institute, Belgaum) 2010 -2011
- MBA , Operations Management (Amity University, Noida) 2021 -2023
- Certificate Course in , Global Supply Chain and Integrated Logistics (Indian Institute of Foreign Trade, Delhi) 2023



## CERTIFICATE

- Pursuing CSM
- Linux Certification



## ACHIEVEMENT

- AOC in C commendation in year 2016
- AOC in C commendation in year 2022



## KEY SKILLS

- Project Management
- Operations Management
- Human Resource Management
- Database Management
- Team Building
- Data Analysis
- Problem Solving
- Strategic Planning
- Linux System Administrator
- Procurement and Logistics Management



# DHEERAJ JAMWAL

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## EDUCATION

- GRADUATE, SOCIAL SCIENCE (OSMANIA UNIVERSITY, HYDERABAD) 2005 -2007
- POST GRADUATE DIPLOMA, LABOUR LAWS (VARDHMAAN MAHAVEER UNIVERSITY, KOTA) 2016 -2017
- CERTIFICATE COURSE, HUMAN RIGHTS (VARDHMAAN MAHAVEER UNIVERSITY, KOTA) 2017 -2017



## CERTIFICATE

- CLABS
- CRMP



## ACHIEVEMENT

- APPRECIATION BY AIR OFFICER COMMANDING AT AIR FORCE STATION JAMMU
- APPRECIATION BY DEFENCE MINISTER WHILE SERVING IN SIACHEN BASE CAMP
- COMMENDATION BY AIR OFFICER COMMANDING IN CHIEF SOUTH WESTERN AIR COMMAND



## KEY SKILLS

- HUMAN RESOURCE MANAGER
- RISK ASSESSMENT MANAGER
- SUPPLY CHAIN MANAGER

Over 14 years of proven experience in the Indian Air Force in cross function operations, Administration, HR, Staff Work and Event Management. Led multilingual, diverse groups towards the organizational goals and objectives. Adaptable and transformational leader with ability to work independently and with team. Also have experience in aviation sector in aircraft electronics systems while building up teams for achieving organizational objectives. Managed human resources and logistics management at the highest battlefield in the world in siachen base camp.

## PROFESSIONAL EXPERIENCE

- 1. To utilize military and civil aviation experience in the Indian Air Force and leverage skills relevant for senior level managerial positions in aviation industry to enhance the organizational potential as well as personal growth by shouldering responsibilities and take up new challenges. 2. Analyzing dynamic air situation to take quick and correct decision forms apart of ATCOs work profile. The air force flying adds new dimensions to such decision making process with higher traffic density, mixed operations and lower reaction time. 3. Proactive in management of air traffic and facilitate smooth conduct of military operations, as operational freedom and safety are to be ensured simultaneously. 4. Employed critical decision making and effective collaboration with internal & external agencies, resulting in enhancement of war-waging capabilities for the organization. 5. Lead the Aircraft Rescue & Firefighting vertical comprising of 50 + firefighters & assets worth INR 50 Crore +. This included end-to-end fleet management of specialist vehicles & equipment, conducting drills & audits, training, review & integration of procedures to ensure a seamless and efficient response during actual aircraft accidents/incidents.

## HUMAN RESOURCE MANAGER

- . Providing congenial work environment for safe flying environment with optimum and effective utilization of available human resources, equipment's and support material in all weather and topographical conditions PAN India. . Effectively mentored personnel in the functions of Air Traffic Management and Aerodrome Management as On-the-Job Instructor. Through classroom sessions & live supervision, coaching, evaluation, and eventual certification, converted novice officers into fully rated Air Traffic Controllers, who were deployed for independent operations. • Successfully conducted Continuity Training of 30 + ATC Officers and 100 + Firefighters & Specialist Vehicle Operators over a period of 2 years as Officer in Charge Training. . Conducted lesson planning, learning content creation, classroom sessions, evaluation & recording of progress, resulting in a high performance and functionally sound team. Improve the productivity of each section by eliminating discomfort and fatigue in the organization through professional training, Practical exposure, and On Job Training and welfare measures.





# HIMANSHU SHEKHAR

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An astute, progressive and disciplined defence Officer (Wing Commander) in Indian Air Force with 13 years of Air Force experience in dynamic environment & multifaceted working conditions. Highly-regarded for leading subordinates and projects with critical budget and time constraints. Well-known for his acumen in the field of Operations, Security, Project Management, Human Resource management and Liaison skills.

## OPERATIONS AND STRATEGIC PLANNING MANAGEMENT

- Administered multiple Strategic Projects worth 100 cr. including initiation, evaluation, execution, effective monitoring and quality control.
- Provided leadership and strategic direction to officials of Central Govt. & external partners involved in security setup of North East of India.
- Administered multiple Strategic Projects worth 100 cr. including initiation, evaluation, execution, effective monitoring and quality control.
- Provided leadership and strategic direction to officials of Central Govt. & external partners involved in security setup of North East of India.
- Implemented SOPs which brought down Operational, Inventory costs, improved safety and reduced timelines of operation in a high-tech fleet.
- Handled the responsibility by command HQ to induct new Radar systems in short Span of time.

## ADMINISTRATION & HUMAN RESOURCE MANAGEMENT

- Managed cross functional teams of sizes 500-600 at Air Force bases and ensured high efficiency.
- Ensured efficient conduct of large scale events with thorough planning, liaison and people management.
- Monitored and handled employee claims involving performance-based and harassment incidents.
- Maintained human resources regulatory compliance with local, state and federal laws.
- Implemented performance reviews and motivational strategies to elevate HR team results.
- Imparted regular on job training and continuity training to meet professional need and achieve skill upgradation for the career progression.

## SECURITY AND FIRE OPERATIONS

- Ensured physical security while conceptualizing security plans, identifying vulnerabilities, exposures and risk.
- Conducted comprehensive security audits to identify critical points in an Air Force establishment and implemented the full security set up.
- Implemented an integration project of high resolution, monitoring and alerting equipment for enhancing safety of vital installations.
- Refined and revalidated SOPs by consistent drills with sister services and state agencies for better coordination.
- Proficient in successful approaches for overseeing fire department operations while providing expert emergency response and first aid.

## PROJECT MANAGEMENT

- Ensured relocation of a high end, state of art system by bringing up infrastructure, security setup, risk control and other administration facilities.
- As OIC Garuds, endured deployment and subsequent rotation of Garud commandos at higher altitude areas.
- As Officer in charge of works, handled the responsibility of completion of various office buildings in remote area worth 300 cr in time bound manner.



## EDUCATION

- MBA, HR (Sikkim Mahipal University, Gangtok)
- B.A., Public Administration (IGNOU, New Delhi)



## CERTIFICATE

- Excel Certification
- Executive Programme in Global Supply Chain Management
- Course for Capsule on Leadership and Behavioral Science, IAF



## ACHIEVEMENT

- Awarded Air officer in Charge Commanding in Chief commendation - 2017



## KEY SKILLS

- Project Management
- Operations Management
- Human Resource Management
- General Administration
- Supply Chain Management
- Cross Functional Coordination
- Strategic planning
- Security and Policy Planning
- Policy Formulation
- Risk Management
- Negotiations skill
- Communication skills
- Payroll Management
- Performance Management





# ABHINAV NAVNEET

Age: 44 Years | Experience: 23 Years

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 <https://www.linkedin.com/in/navneetabhinav/>

A Professional Soldier & Scholar with over two decades of service in the Indian Army including 4 years with the Ministry of Defence. Equipped with a rich experience in the cross functional domains of Public Relations, Strategic Communications, Media Management, Enterprise Security Risk Management, Logistics Management, HRM, Employee Training & Leadership Development. Adept at working in a multi agency, multi cultural & multilingual environment, both in India & abroad. Presently upskilling further in the field of Global Supply Chain and Logistics Management at Indian Institute of Foreign Trade at New Delhi till 08 Sep 2023.

## TEAM LEADER IN CONTER TERRORIST OPERATIONS

- Served as Team Leader in Counter Terrorist Operations responsible for Intelligence collection, deployment of special operatives, developing risk/threat assessment plans, & conduct of risk & crisis management operations. Ensured 100% safety and fitness level among troops as well as complete mission reliability of equipment in extreme weather conditions and difficult terrain.

## FACULTY & MENTOR AT MILITARY INTELLIGENCE TRAINING SCHOOL OF THE INDIAN ARMY

- As member of the training faculty at the alma mater of the Intelligence fraternity of the Indian Army, comprehensively planned & imparted instructions in Intelligence Operations, Counter Intelligence, Surveillance, Tactical & Intelligence Appreciations, Staff Work and Inter Agency coordination to middle level officers of the Indian Army.

## CHIEF ADMINISTRATIVE OFFICER

- Second in Command of a unit comprising of 858 men, designed & developed training programs, determined requirements and allocation of resources, coordinated and implemented administrative and welfare activities including grievance resolution and enforcement of disciplinary regulations for the team members. As part of the HR functions, was responsible for the performance management and succession planning of the workforce.

## CHIEF OPERATIONS OFFICER (UNITED NATIONS PEACEKEEPING OPERATIONS IN THE DEMOCRATIC REPUBLIC OF CONGO, AFRICA)

- As head of Operations, planned the induction & deployment of a 1500 strong workforce as per skills and requirements. Conducted peacekeeping operations and training for personnel, planned and executed equipping of the force, ensured highest level of operational performance among the workforce in most adverse security and weather conditions leading them by personal example.

## JOINT DIRECTOR (PLANNING & TRAINING)

- As the Officer responsible for the planning & training various units & formations of the 12000 strong workforce working under the supervision of the general staff, planned & conducted Physical Training, Mining Operations, Field Firing, Communications, Operational efficiency exercises and Logistics Management for the force.

## PRINCIPAL STAFF OFFICER

- As the Principal Staff Officer, with additional responsibilities of Training officer, was responsible for preparing Training Curriculum, smooth functioning of the Chief Instructor's Secretariat, Inter Wing coordination (Army, Navy, Air Force Wings), Staff training, handling of Confidential Reports of the Directing Staff posted in the teaching faculty, conduct of Conferences & Liaison visits for the Chief Instructor.

## PUBLIC RELATIONS OFFICER WITH THE MINISTRY OF

## EDUCATION

- M.Sc , Defence & Strategic Studies ( )

## CERTIFICATE

- Preparing for CPP Certification

## ACHIEVEMENT

- Special Service Medal with Clasp SURAKSHA
- COAS Commendation Card in Operation Rhino, Assam
- COAS Commendation Card in Operation Rakshak, J&K
- 9 Yrs Long Service Medal
- UN Medal in the Democratic Republic of Congo (MONUSCO)
- Videsh Seva Medal (OVERSEAS MEDAL) with Clasp Democratic Republic of Congo (MONUSCO)
- Sainya Seva Medal with clasp J&K

## KEY SKILLS

- Global Supply Chain & Logistics Management
- Export Import Management
- Enterprise Security Risk Management
- Public Relations & Strategic Communications
- Human Resource Management
- Media Management
- Data Analytics
- Talent Development & Leadership
- Advance Inventory Management & Warehousing

## **DEFENCE**

- Representing the Directorate of Public Relations, MoD as the Public Relations Officer for Northern Command of the Indian Army & other MoD units, seamlessly interfaced with the Regional & National Media as the Spokesperson responsible for all publicity of the MoD units & Armed Forces in the UTs of J&K and Ladakh. Effectively managed the Public Relations, Social Media Strategy, Brand Building & Reputation Management for all stakeholders. Acted as the Media Advisor to the Top Leadership of Northern Command, Indian Army.

## **STUDENT OF GLOBAL SUPPLY CHAIN & LOGISTICS MANAGEMENT AT IIFT, NEW DELHI**

- With insights into the Fundamentals of Supply Chain Management in a Global Context & developing an understanding of the Global Business Environment; upskilling further in the domains of International Trade Documentation for Supply Chain & Logistics, International Marketing Strategies, Policy Framework in Trade & Logistics, Export Import Management, International Trade Finance, Trade Analytics, International Business Strategy & Negotiations, Talent Development & Leadership for Supply Chain Managers, Data Analytics for Supply Chain Management, Forecasting techniques, Advance Inventory Management & Warehousing & Application of IT in Supply Chain Management at the IIFT, New Delhi till first week of Sep 2023.



# SUNIL DAGAR

Age: 45 Years | Experience: 22 Years

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Ace strategist and military leader with 22.5 years of experience of extensive hand on expertise in handling multifarious functions across security/risk management, operations, project management, stakeholder management, fostering operational efficiency and high team performance. Adept at implementing strategic solutions that improve performance and transform operations aligned with goals.

## OPERATIONS

- Chief Operations Officer of highest Operational base of Army Aviation (Leh) planning and executing safe operations of 3 different fleets ex Leh and 3 satellite bases.
- Chief Operations Officer of Patiala Army Aviation Base executed safe operations of 10 helicopters all across North Western part of the country.
- Displayed resilience and decision making skills while executing 2 helicopter mission for search and rescue of 4 mountaineer students from Great Himalayas.
- Led 6 helicopter mission towards saving lives of 3000+ people in extremely difficult and marginal weather environment during Kedarnath Flash Floods 2013.
- Collaborated with diverse agencies for utilization of aerial assets and streamlined existing procedure to reduce processing time for execution from 72 hrs to 12 hrs.

## STRATEGIC SECURITY

- Chief Security Officer of most operational Army Aviation Base of 3 different fleets of helicopters worth INR 2000cr along with 2 satellite bases.
- Chief Security Officer of 150 acre Aviation Base with 7 km boundary at Patiala for 3 years having assets worth INR 200cr with zero loss of life/property in VUCA environment.
- Chief Security Officer of Apex headquarters at Delhi Cantt housing the highest hierarchy along with operations and procurement hub for 3 years with no loss of life/property/data.
- Independent Commander of base having assets worth INR 600cr in J & K during early years of service with no loss of life/property is highly inhospitable environment.

## LOGISTICS & SUPPLY CHAIN MANAGEMENT

- Augmented the supply chain to achieve an increase of 30 percent in end delivery of critical stores of operations.
- Streamlined the process to achieve uninterrupted supply chain of 200 tons of essentials for remote locations in Siachen Glacier.



## EDUCATION

- Certification, Global Supply Chain & Logistics Management Pgme (IIFT, NEW DELHI) -2023
- B.Com, Honours (Delhi University, Delhi)
- Qualified Flying Instructor, FIS (Flying Instructors School, Tambaram)



## CERTIFICATE

- Pursuing CPP
- Transport Helicopter Indoctrination
- Senior Aviation Instructor Level 2
- Combat Helicopter Pilot



## ACHIEVEMENT

- Sena Medal Gallantry for planning executing and saving lives.
- Commendation Card by COAS for planning and executing SAR at world's highest battle field.
- Commendation Card by Regional head Army for saving INR 15 cr to the state.
- First in Order of Merit in Flying Skills and Handling among 38 students during Combat helicopter Flying Programme.
- 3500 hrs of Flying and 1200 hrs of Instructional flying: incident/accident free.



## KEY SKILLS

- Strategic Planning
- Security and Risk Management
- Human Resource Management
- Operations Management
- Project Management
- Financial Planning and Budgeting
- Conflict Resolution • Team Building
- Compliance





# NAMRATA DAS

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Versatile officer with 10 years of multi role work experience, possessing leadership qualities, adaptability, mental resilience, and excellence in dynamic environment while maintaining professional composure. Aptitude at problem solving through contingency planning, skilled at resourceful identification of creative and innovative solutions. Adept at strong verbal and written communication skills to articulate persuasively and have penchant to foster productive and harmonious relationships. A keen sportsperson, pre-disposed to fostering and nurturing goal oriented cohesive team.

## SENIOR OPERATIONS AND PROJECT MANAGER

- Played pivotal role collaborating cross-functionally to achieve 92% stocking in Leh, Forward Line of Control for 25 crore Advance Winter Stocking procurement project, managing vendors portfolio and contract negotiations with OEMs.
- Established escalation matrix and provided vital logistics support to Chandigarh's 10 critical medical facilities, ensuring 85% functionality during COVID outbreak.
- Ensured compliant budgeting and pre-emptive audits of public funds (approx. 5 crores), conducting observation free audits in collaboration with Comptroller of Defence Accounts.
- Executed strategic procedures to establish functional SAP/ERP department trained team to effectively operate in SAP/ERP environment.

## HUMAN RESOURCE MANAGEMENT AND DEVELOPMENT

- Coached diverse Army football and cross-country teams, tailored training programs for skill development, tactical understanding fetching winning outcomes.
- Mentored many Jawans to ascend career and clear SSB through curated personality development classes and effective exam strategies.
- Empowered personnel and families to peruse higher aspirations through transformative seminars and workshops based on pedagogy, andragogy learning.
- Identified exceptional personnel for specialized roles (UN deployment, sports teams, recruitment), fostered stakeholder relationships to support talent advancement.

## PUBLIC RELATIONS AND MANAGEMENT

- Coordinated dignitary visits, including logistics, protocol adherence and cultural sensitivities. Collaborated with various multicultural departments and units ensuring effective communication and coordination.
- Built strong interpersonal relationships with vendors and suppliers ensuring on-time contract completion, remote delivery, resolving bottlenecks, negotiating competitive rates, and ensuring cost savings to the exchequer and secure 80 % improved mission capability of formation.
- Demonstrated competence upholding unit's value to external stakeholders serving as delegate, managing high-profile responsibilities at higher HQs.



## EDUCATION

- Advance Certificate, Brand communication and PR (MICA, Ahmedabad ) 2023
- Certificate course, Global Supply Chain Management (INDIAN INSTITUTE OF FOREIGN TRADE, Delhi) 2023 -2023
- Diploma , Basic Ordnance Management course (RANI DURGAWATI VISHWAVIDYALAYA, JABALPUR) 2016 -2017
- Diploma, Defence and Strategic Studies (UNIVERSITY OF MADRAS, Chennai ) 2012 -2013
- Masters, Criminology and Criminal Justice Administration (UNIVERSITY OF MADRAS, Chennai ) 2009 -2011
- Bachelors (Honours) , PSYCHOLOGY (GOKHLE MEMORIAL GIRLS COLLEGE, Kolkata) 2006 -2009



## CERTIFICATE

- NFNLP Certified NLP BASIC PRACTITIONER COURSE (2023)



## ACHIEVEMENT

- Football (2000-2006)
- Rowing (2002-2006)
- Convict Study, Vellore central prison, 2011
- Opinion Study On Decriminalization of Sex Workers, 2010
- Internship with State Human Rights Commission and Tamil Nadu State Police, 2011
- Published 'Autobiography of a fauji couch', 2017
- Gold medal, 10 mtr Air Pistol shooting, 2016



## KEY SKILLS

- Leadership, Human Resource Management, Training and Development
- Interpersonal Intelligence, Team Building, Training and Development
- Project management, SCM, Procurement
- Articulate, Persuasive, Effective Speaker
- Creativity, Public Relations, Marketing



# SUMAN CHOUDHARY

Age: 36 Years | Experience: 14 Years

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## EDUCATION

- Executive MBA , Global Supply Chain and Logistics Management (IIFT, Delhi) -2023
- PG Diploma, Aeronautical Engineering, (Visvesvaraya Technological University, Bengaluru) -2010
- B.E. , Computer Science (University of Rajasthan, Jaipur) -2009



## CERTIFICATE

- Lean Six Sigma Green Belt
- Cyber Crime Course
- Basic Information Warfare Course, Bengaluru
- Certified as Computer & Communication Network Administrator, Bengaluru
- Performance Appraisal Workshop, Delhi
- Workshop on Leadership and Organizational Behaviour
- Professional Certificate Course in Data Analytics - Google
- PMP (pursuing)
- Certified Scrum Master



## ACHIEVEMENT

- Gold Medalist: Table Tennis Air Force Technical College 2011



## KEY SKILLS

- IT, Networking and Cyber Security
- Planning and Operations Management
- Project Management
- Human Resource Management
- Supply Chain Management
- Leadership and Analytical thinking

A seasoned Project Management Professional and Certified Scrum Master with 14 years of specialist work experience in implementation of Strategic IT projects and driving IT transformations that helped organisation reach next level of efficiency and productivity. Proven record of managing communication networks, optimum resource utilisation, vendor management and operational risk management for strategic projects. A critical thinker with an innate ability to adapt to any domain and deliver outstanding results. Aspiring to use core military values in the corporate world.

## INFOSEC MANAGER/NETWORK ADMINISTRATOR

- Supervised, monitored and managed a wide variety of Network systems that include communication circuits and LAN/WAN systems to ensure availability, integrity and confidentiality by liaising & co-ordinating with various public & private sector vendor partners.
- Ensured compliance with IT security policies by conducting Cyber security / Information warfare audits to keep a check on IT security breaches in IAF. Achieved notable success in directing a broad range of IAF IT initiatives, while participating in yearly planning, analysis & implementation of solutions in support of various operational exercises.
- Managed end-to-end operations for financial budgeting and inventory management of all kinds of networking and IT devices. Lead the IT-related procurement & managed the supply chain management of IT and communication infrastructure at multiple IAF bases (worth 10 crores annually).
- Displayed leadership in deploying strategies, standard operating procedures (SOPs), functional policies and control mechanisms to improve efficiency, thus decreasing downtime and achieving cost-effective operations.

## TECHNICAL PROJECT MANAGER

- Effectively coordinated and ensured vendor compliance for IAF's dedicated 3G cellular communication project (Pilot project) by collaborating with M/s Alcatel Lucent and M/s HCL.
- Planning, execution and commissioning of Tri-Services Fibre communication project i.e. Network for Spectrum and Defence Communication Network by collaborating with BSNL and L&T connecting almost 160 IAF bases.
- Coordinated implementation of an e-maintenance solution for computer aided maintenance management (e-MMS) for IAF's operational equipment.
- Effectively implemented and ensured compliance for paperless E-Office pan IAF project by migrating and converting all hard -files into cloud computing.

## PEOPLE MANAGER

- As Commanding Officer at two forward bases in North Eastern region, managed end-to-end operations of more than 150 personnel, comprising of people from varied cultural backgrounds and skill sets, evaluated their performance, ensured rewards and recognitions, motivated and trained the teams as necessary amidst operational requirements with due diligence to welfare and grievance redressal.
- Reorganised the department into a lean structure & created effective domain-specific teams for optimum utilisation of manpower and resources.
- Proven capability in mentoring and training teams in setting inspirational goals: Defined KPIs & metrics and ensured achievement of goals set by senior leadership.
- Ensured management of the entrusted funds with due diligence and supervised welfare ventures at various Air Force Stations.





# SONIA GILL

Age: 35 Years | Experience: 14 Years

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A quick learner and outcome oriented Enterprising Professional with 14 years of experience in Indian Air Force, notably having led operations, maintenance and production of complex guided missile systems with a focus on operational effectiveness, reach and impact. Empowering Leader who supports top executives with a unique perspective and appreciation that human capital is our greatest asset. Genuine influencer who thrives on challenges and translates visions into strategies and initiatives to create actionable, value-added goals. The unwavering commitment to excellence and the ability to thrive in complex business environments are unique assets that can be leveraged to benefit any organisation.

## STRATEGIC PLANNING AND RISK MANAGEMENT

- Carried out planning and implementation of accident/incident free cross-country mobility of Pechora Air Defence System worth Rs 1000+ Cr.

## QUALITY MANAGEMENT

- Formulated SOPs, Directives and Analytical Reports for process improvements and adherence to EMS for ISO certified BRD (Base Repair Depot).
- Headed a team of qualified technicians to carry out fire safety audits, financial audits, inventory audits, equipment and infrastructure audits, quality audits of an ISO certified BRD.

## HUMAN RESOURCE MANAGEMENT

- Leading administration of 500+ air warrior, the complete organisation entailing equipment and a fleet of 100+ military vehicles in multiple locations and difficult terrains.
- Transformed Unit Run Canteen with modern infrastructure, digital transactions and enhanced security period through efficient vendor management during covid.

## OPERATIONS MANAGEMENT

- As flight Commander of Combat flight, ensured smooth functioning of a tactical unit at all times and formulated SOPs.
- Have an experience of BRD and calibration team. While working as Senior Calibration Officer, led a team for scrutinising the scale of Test equipment required in the fleet by replacing the older test equipments with the new generation test equipment.
- Lead the e-office project in my sqn and covered 3 verticals including operations, maintenance and administration.



## EDUCATION

- BE, Computers (SBMN Engg. College, Rohtak)
- Post graduate, Aeronautical engg (Visvesvaraya Technological University, Karnataka)



## CERTIFICATE

- CLABS
- Advance EMI/EMC
- Lean Six Sigma Green Belt
- Certified Scrum Master
- Certification in Global Supply Chain Management



## KEY SKILLS

- Risk analysis
- resource planning
- crisis management
- techno-logistics
- HRM and facility management
- Team building and management
- people development
- problem solving





# CHARAN VINJAMURI

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A submariner in Indian Navy with specialisation in Navigation and Direction. Ingrained leadership qualities with a cross-functional experience of 12 years in Defence Sector. I am a skilled, proactive and hard working individual focused on continuous operational improvement. Dealt with multitude of projects in the domains varying from operations to administration in VUCA and BANI environments.

## PROJECT MANAGEMENT

- Initiated, planned, executed and successfully completed multitude of projects onboard submarines in Indian Navy transforming the workplace into a technologically superior environment, increasing the overall efficiency of the platforms.
- Coordinated Refit and Life extension projects of three Naval Submarines worth >3000 Cr requiring extensive coordination, planning with national and international agencies & Original Equipment Manufacturers (OEMs).
- Administered budget worth 1Cr+ and available resources towards completion of various tasks on board submarines. Managed efficient supply chain mechanism with foresight of equipment's life-cycle and enhanced efficiency by 20%
- Conceptualized and orchestrated seminars/workshops by eminent speakers for man power, training and administration related issues pertaining to submarine arm.

## NAVIGATION AND OPERATIONS MANAGEMENT

- Spearheaded accurate planning and execution of critical Submarine tactical tasks, exercises (with Indian and Foreign Navies) and operational deployments while leading a strong team of 50+ personnel in VUCA environment.
- Accomplished 500+ at sea submarine operational tasks under extremely tough conditions. Performed a thorough risk analysis and planned and executed risk mitigation measures for every possible risk.
- Ensured 100% operational availability of navigation and communication equipment and Executed 100+ incident free navigation plans for submarine deployments in all weather conditions.
- Envisioned and mentored an indigenised OEM in setting up of a multi-sensor Wi-Fi navigation system integrated with ECDIS and multi purpose navigation plotting table onboard three submarines for an effective surface and sub surface navigation. This in turn increased the navigation efficiency and safety of the submarines by 50%.



## EDUCATION

- M.Sc in Nautical Science and Tactical Operations , Maritime Operations (CUSAT, KOCHI) 2017 -2018
- B.TECH , MECHANICAL ENGINEERING (PRAGATI ENGINEERING COLLEGE, ANDHRA PRADESH) 2006 -2010



## CERTIFICATE

- Global Supply Chain and Logistics Management (PURSUING)
- LEAN SIX SIGMA (GREEN BELT)



## KEY SKILLS

- PROJECT MANAGEMENT
- RISK MANAGEMENT
- OPERATIONS • HR MANAGEMENT
- TEAM BUILDING
- STRATEGIC PLANNING
- KEEN LEARNER



# ROHIT SHARMA

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A multifaceted Indian Army officer with 10+ years of experience in leading teams to accomplish ambitious goals. Expertise in strategic planning, data collection & analysis and risk mitigation. Deadline oriented with a strong ability for multitasking and coordinating within cross functional teams across geographies. Extensive experience in translating long-term vision and strategy into actionable plans. A result-oriented problem solver with the capability of reversing negative trends, controlling cost, maximizing productivity and delivering on time critical projects that have increased system efficiency and organisational effectiveness.



## EDUCATION

- B.Tech , Computer Science  
(Kurukshetra University, Kurukshetra)  
2007 -2011



## CERTIFICATE

- Certification in Global Supply Chain & Logistics Management



## KEY SKILLS

- Strategic Leadership
- Program Management
- People Management
- Training and Development (HR)
- Security • Crisis Management
- Operations Management
- Intelligence Analysis
- General Administration
- Supply Chain Management
- Team Leadership
- Interpersonal Skills • Operations



# HARMANPREET SINGH

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A focused, fervent and target-oriented Naval technical officer with a decade of diverse experience in Project management, Supply Chain and Operations management. Proficient in making critical decisions under pressure and achieving desirable outcomes. Brings a structured and flexible approach to navigate dynamic situations, making a valuable addition to any team.

## HEAD OF ENGINEERING DEPARTMENT, NAVAL AIR FIGHTER SQUADRON, GOA

- As the Head of Air technical organization, I implemented quality-driven maintenance strategies that resulted in a 20% increase in asset availability and reduction in downtime of aircraft.
- Established and enforced SOPs to ensure operational safety for both personnel and materials, leading to over 1500 accident-free hours of flying operations.
- Led the implementation of a comprehensive Training and Development program for 250+ personnel. Established continuous education practices to ensure that the team is equipped with latest skills and knowledge, improving overall job performance and productivity.
- Effectively analysed usage trends and collaborating with supply chain agencies, successfully maintained an in-house inventory of over 1500+ items while reducing turn-around time by approximately 8%.

## MANAGER PRODUCTION, NAVAL AIRCRAFT MAINTENANCE AND SUPPORT FACILITY, GOA

- Commissioned first Naval fighter aircraft maintenance support facility and managed the project from initiation to completion overseeing all aspects of project planning and execution. Boosted asset availability while improving operational efficiency by 40%.
- Collaborated with Russian delegates, established a strong liaison and effectively managed multiple warranty disputes, resulting in savings of \$22 million dollars.
- Employed critical thinking and data analytics to analyze multiple aircraft failures, effectively pinpointing the underlying causes resulting in increased asset availability and extended operational range beyond 250 NM.
- Spearheaded the maiden life extension program for fighter aircraft engines, resulted in cost savings of upto \$2 million dollars. This involved developing new SOP's for maintenance, testing and analysis of engines resulted in optimal performance and asset availability.

## MANAGER TECHNICAL OPERATIONS, NAVAL AIR FIGHTER SQUADRON, GOA

- Prioritized aircraft maintenance tasks to maximize operational availability, resulting in a 15% reduction in downtime.
- Organized team-building activities and knowledge-sharing sessions to promote collaboration and efficiency, resulting in a 10% increase in productivity and a 5% increase in employee satisfaction.
- Oversaw a team of 100+ technically skilled executives, managing all aspects of their work, including work allocation, performance appraisal, training, and grievance management.

## EDUCATION

- M.Tech, Aeronautical Engineering (Cochin University of Science and Technology, Kochi, Kerala) 2015 -2017
- Bachelor of Engineering, Aeronautical Engineering (Manipal Institute of Technology, Udupi, Karnataka) 2009 -2013
- Executive Course, Global Supply Chain and Logistics Management (Indian Institute of Foreign Trade, New Delhi)

## CERTIFICATE

- Certified Scrum Master
- Agile with Atlassian JIRA
- Lean Six Sigma Green Belt
- Human Factors Analysis and Classification System

## ACHIEVEMENT

- Proficient Certificate by Commanding Officer Naval Air squadron, Goa
- Aviation Spl. badge
- Nine years long service Medal
- 75 yrs. of Independence medal

## KEY SKILLS

- Project and Operations management
- Problem Solving and Innovation
- Strategic Planning
- Project Initiation • Design Thinking
- Stake Holder engagement
- Analytical and Critical Thinking
- Leadership and Team management
- Cross-Cultural Collaboration • JIRA
- Confluence • MINITAB





# NEHA RATHI

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Dynamic, versatile and performance driven Military officer with 10 years of military leadership including wide experience in conceptualizing, planning and managing projects across the country. Ardent learner who has spearheaded a cross functional team of skilled professionals in technical and logistical domain. Human resource manager who has displayed team leadership and problem solving skills throughout her engagement. Rich experience includes varied exposure in Strategic Mission Planning and Resource allocation, Helicopter Maintenance and Operations Management, Project Management, Resource Management, Employee Life Cycle Management and Leadership.

## PROJECT MANAGEMENT AND OPERATIONS

- Senior management leader, known for collaborating with cross-functional teams (150+ workforce) to drive solution development processes, coordinated with top leadership, cross functional departments, Regulatory authorities, international teams and stakeholders for smooth day to day operations.
- Organised daily flying schedules along with managing O&M of 14 helicopters as one of the few woman officers in the high-risk area of Siachen Glacier (altitude ~20,000 feet). Achieved the highest serviceability record of 80% enabling 250+ hrs of incident free flying
- Collaborated with Wipro for e-MMS (Electronic Maintenance Management System) project implementation, resulting in the IAF's digital transformation. Provided support to Wipro's team and led Train the Trainer program, enabling training of 1250 employees over 3 years along 12 verticals with weekly feedback from peers and managers
- Handled advance planning, complex liaisons with multiple stakeholders and coordination with senior leaders in the French Air and Space Force and Royal Air Force of Oman, to execute infrastructure management (toll room set up, refuelling, rest rooms, briefing rooms) and technology customisation projects while facilitating international bilateral air exercises

## TRAINING AND ADMINISTRATION

- Provided support to Wipro's team and led Train the Trainer program, enabling training of 1250 employees over 3 years along 12 verticals with weekly feedback from peers and managers
- Supervised employee grievances redressal, leave management, discipline, counselling, and conflict resolution.
- Enabled set-up of an in-house team of specialists and creation of SOPs to implement the 200-hour check which eliminated obstacles in execution of the 10-year life extension checks project, scheduled for 2022 thus saving more than 4.5 crores

## QUALITY AUDITS AND INSPECTIONS

- Carried out quarterly and half-yearly maintenance safety audits for entire station including hangars, labs and stores, Employed analytical and quality control skills to identify areas of improvement by undertaking process improvement initiatives for drafting SOPs, procedures and guidelines resulting in process optimization.
- Audit of flight safety and industrial safety of all aviation and maintenance operations in a premier jointly-operated airfield covering over 5000 active working personnel.



## EDUCATION

- B.Tech, Electrical (G B Pant University , UK) 2009 -2013
- M tech, Aeronautical (Vishweswarya Technical University, Bangalore) 2014 -2015
- Executive course in Global supply chain and logistics, Management (IIFT , Delhi) 2023



## CERTIFICATE

- Lean six sigma (Green Belt)
- CSM
- CSPO
- Certified Maintenance Officer
- National Service Scheme



## ACHIEVEMENT

- Commended by Commander in Chief
- Instructor Grading in Russian Helicopters
- Operation Meghdoot Medal



## KEY SKILLS

- Project Management
- Operations Management
- Human Resource Management
- General Administration
- Supply Chain Management
- Cross Functional Coordination
- SOP Formulation
- Risk Management



# SHANYA SAMBYAL

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A self-motivated, consistent and empathetic INDIAN NAVY veteran with 10 years experience in Logistics and Supply Chain Management.

## LOGISTIC AND SUPPLY CHAIN

- Improved Inventory Management of 10,000+ items using ABC and VED Analysis and reorganised obsolete inventory by 40%. Hence, reducing indenting by 60% and cost by 25%.
- Ensured availability of 90 per V-E and HADR items for 100+ stakeholders of ENC by Forecasting, indenting and Supply within three review cycles.
- As part of 140 bedded Hospital Management, responsible for end-to-end continuous supply-chain and administration of all hospital requirements except medicine and medical equipments.
- Prepared and Executed 400 plus contracts w.r.t Manpower, Procurement, Services requirement.
- Piloted 100 per implementation of Government E Market Place in AOR.

## STRATEGIC MANAGEMENT

- As Officer I/C of NKG School, conceptualised, designed and implemented techniques for delivering of seamless online education to 240 nos students during COVID-19 pandemic.
- Crafted comprehensive strategies to achieve up-to-date payments of pay and allowances towards 1000+ yard employees within a time span of eight months.
- Credited with enhancing transparency, accountability by increment in TDS on Income Tax by 220% in a single FY.
- Headed cross-functional team of 50 personnel for establishment of COVID compliant infrastructure in Hospital. The hospital was credited to be 1st Military Hospital to be opened to public.

## FINANCIAL MANAGEMENT

- Planned and coordinated Civil Works worth 150Cr towards Reconstruction post Cyclone Hudhud and readiness for IFR-2016 at Vizag.
- Headed Payroll and Taxation processes for 1400+ Defence Civilian Employees with payrolls worth INR 96Cr+ annually.
- As HOD(Logistics) meticulously planned and reviewed annual budget allocation of INR 15Cr.

## TRAINING AND MENTORSHIP

- Formulated curriculum and imparted structured classroom training to 120+ officers of Karnataka and Goa Naval Area on CCS Rules.
- Imparted LOGISTIC AND BUDGET related Training to 50 + Medical Officers and MNS.



## EDUCATION

- Course, Global Supply Chain and Trade Management (IIFT, New Delhi) 2023
- Advance PG Diploma, Renewable Energy (TERI, New Delhi) 2017 -2018
- BTech, Civil (NIT Hamirpur, HP) 2009 -2013



## CERTIFICATE

- Data Analytics Using Excel(Ongoing)
- YTTC(YCB Level1 and 2), Ongoing
- Yoga Wellness Foundation, MDNIY(June 23)
- Successful Negotiations, University of Michigan, Coursera(May 23)
- LSSGB, KPMG(Apr23)



## ACHIEVEMENT

- 2022-Medal of Honour for 9 years of Meritorious Service
- 2022-Medal of Honour for 75 years of Independence
- 2015-Award of Proficiency for Participation in Republic Day Parade at Rajpath, New Delhi



## KEY SKILLS

- Strategic Thinking
- Human Resource
- Hospital Management
- Negotiations
- Stakeholder Management
- Supply Chain Management
- Academic Institute Management
- Financial Budgeting & Accounting
- General Administration



# MANISH KUMAR

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A Military leader with 10 years of experience with 01 year of industry experience in a career spanning over domains of operations, project management, procurement, process improvement, training and supply chain management. An effective communicator, problem solver and analytical thinker with aptitude & experience to achieve organizational goals.

## SENIOR PROGRAM MANAGER

- As the main subject matter expert (SME) for ALH, developed policies and procedures related to procurement of aviation spares and fleet technical management
- Developed sourcing and procurement strategies and activities that support organizational goals.
- Established supplier relationships to drive sourcing & supplier initiatives to meet product quality, timely delivery, service & deliver sustainable cost reductions, while mitigating risk in the Supply Chain.
- Coordinated with Finance directorate to identify areas of improvement for successful conclusion of contract.
- Operated and concluded contracts for a total of USD 100 million plus for procurement of aviation spares, LRUs and POLs.
- Coordinated through full project cycle for infrastructure project (value - USD 30 million) involving preparation of DPR, invitation of bids, price and contract negotiation, execution, monitoring of works and stakeholder management.

## SENIOR MANAGER - TECHNICAL OPERATIONS AND LOGISTICS

- As Head of Department (Technical), led multiple teams (cross functional and cross cultural) of 135 plus resource personnel with proven acumen in team building, manpower planning, training and development, performance appraisal, work scheduling and grievance/incident handling towards achieving organisational goals
- Controlled and reviewed the forecasting of vital SKUs required for optimal operation by implementing inventory management techniques such as ABC/FSN/VED analysis.
- Improved shopfloor performance metrics by implementing Lean and Agile practices and standardized work flow process by driving change, saving upwards of 3000-man hours annually
- Controlled Inventory worth INR 250 crores and developed Long-term roadmap for Supply Chain Planning, Logistics Inventory Management and Stock aging management.

## INFORMATION TECHNOLOGY

- Led the project for Conceptualization and development of structure for migration and integration of LMS from an unsecure open-ended network to secure AFNET with end-to-end monitoring utilizing scrum framework.

## PRODUCTION ENGINEER, VARUN BEVERAGES LTD (2012-2013)

- Responsible for production planning & scheduling as per warehouse capacity, sales forecasting & material availability
- Long-term focus on sustainability initiatives ensuring business viability in the long run
- Led TQM implementation and Implemented safety standards & best hygiene practices in accordance with local requirements and FSSC 22000: ISO/TS 22002-1.



## EDUCATION

- Executive Course, Global Supply Chain and Logistics Management (Indian Institute of Foreign Trade, Delhi)
- M.Tech, Aeronautical Engineering (Cochin University of Science and Technology, Cochin)
- B.Tech, Mechanical Engineering (Punjab Technical University, Mohali)



## CERTIFICATE

- Leadership and Management, CELABS, Indian Navy
- Supply Chain Management, HAL
- Lean Six Sigma Green Belt, AIGPE
- Certified Scrum Master, Scrum Alliance
- Agile with Atlassian JIRA
- ISO/TS 22002-1 :FSSC 22000 Internal Auditor
- PMP (Pursuing)



## ACHIEVEMENT

- Flag Officer Commanding-in-Chief (SC ) commendation



## KEY SKILLS

- Program Management
- Procurement and Stakeholder management
- Inventory management
- Negotiation and Collaboration
- Crisis and Risk management
- Strategic Planning & Management
- Operations • JIRA • Tableau





# HIMMAT BRAICH

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## EDUCATION

- , Global Supply Chain and Logistics Management course (IIFT, Delhi)
- BA Honours in Economics , Economics (Punjabi university campus, Patiala ) 1996 -1999



## CERTIFICATE

- Intelligence Staff Course
- PG Diploma in Armament
- PG Diploma in Radio Communication



## ACHIEVEMENT

- Awarded Chief of Integrated Defence Staff Commendation Card for excellence in Intelligence Analysis at National Level in 2019.



## KEY SKILLS

- Strategic Planning
- Operations Management
- Human Resources Management
- General Administration
- Supply Chain Management
- Intelligence and Security Management
- Risk and Crisis Management
- Transportation and Logistics Management

•Army officer, with good communication skills, energetic personality with key strength of leading teams focussed on delivering target oriented results, wants to bring knowledge and insight gained through various experiences to the institution. •Capable of adapting to any situation with minimal preparation. Has the confidence & knowledge to deal with any contingency arising during course of work and successfully steer it to its culmination.

## LIEUTENANT COLONEL

- null

## OPERATIONS & SECURITY

- Instrumental in gathering & collating operational information for India-Pakistan peace talks on Siachen Glacier in 2005.
- Planned & coordinated in setting up a new post from scratch in Siachen Glacier and thereby increased operational efficiency.
- Planned & relocated three counter insurgency posts in J&K, resulting in zero Infiltration of terrorists in area of responsibility.
- Formulated plans for Disaster management & oversaw relief operations during floods in Ladakh in 2010, thereby saving many lives.
- Analyzed Intelligence at tri-services HQ level/ National level & Coordinated conduct of Intelligence based operations in J&K resulting in elimination of 18 terrorists between 2015-18. Awarded Chief of Integrated Defence Staff Commendation Card in 2019 for the same.
- Improvised a resource mobilization plan, aiding the organization in meeting the stringent operational time lines. Reduced operational time by 2 hours.
- Conducted Audit of operational works in high altitude area & optimised duplications in defence works resulting in saving of Rs 25 Lakhs to the formation.

## LOGISTICS & SUPPLY CHAIN MANAGEMENT

- Planned & executed advance winter stocking of all posts of Northern Siachen Glacier in a timely manner resulting in enhanced operational preparedness.
- Audited supply chain & Logistics operations involving a move of 1500 tons of supplies on 600 vehicles on daily basis for stocking in High altitude area, culminating in optimization of 25 vehicles and resultant savings to exchequer.
- Through vision and strategy in training, enhanced productivity of team & reduced cost of maintenance of assets of varied inventory of approximately \$ 250 Million using local resources and innovations.
- Systematically reduced costs in Supply Chain operations of Logistics Area in field formations by implementing a need based just in time model.

## HR & ADMINISTRATION

- key role in Streamlining procedures leading to increased satisfaction levels in manpower planning pertaining to postings, appraisals, Honours & Awards and complaints of over 30,000 personnel.
- Built strong inter personal relationships & accomplished a positive work environment.
- Formulated & implemented a training and development program for 860 personnel inducting in high altitude area in Ladakh in 2009 resulting in increased efficiency of troops.
- Key role in building strong relations with local population and civil administration in Kargil during 2009- 11, thereby ensuring no untoward incidents.
- Demonstrated experience in conduct of border personnel meetings with





# DEEPAK CHATURVEDI

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Versatile, Accomplished & Goal-oriented Indian Navy Officer with 14 years of Cross-domain experience in Leadership & Executive roles in Project Management, Procurement & Contracts, Technology Consulting, Supply Chain Management, Operations, Quality Assurance, Risk Management, Resource Management, seeking suitable avenues to work in corporate roles requiring Commitment, Leadership, Professional Acumen & Communication skills.

## PROJECT MANAGEMENT

- Lead the design team for a high value strategic project of submarine construction for Indian Navy to implement power distribution network.
- Planning and Steering the project activities, communication and negotiations with stakeholders, project documentation, cross-team collaborations., managing change control with varying levels of complexity and mitigating potential risks.
- Lead 02 projects for IT infrastructure implementation (integrated Ship Design System) and Ship's LAN. Planning, procurement and installation of 06 servers, 25 network switches, LAN with about 350 nodes, network printers, workstations, data center, Power Back up (with about 300 batteries, Centralized UPS) and Conference room VC system as IT officer of the unit.
- Lead other projects including installation of 350 node EPBX based telephone network. Naval Communication Network, CCTV monitoring system and sonar system installation on warships.
- Corporate exposure in telecom sector with Alcatel Lucent Ltd as BSS engineer in a Project for implementation of 3G network for BSNL in Gujarat.

## TENDERING & CONTRACTS, LOGISTICS

- Served as Manager in Budget Control and Tendering department in Naval Dockyard Visakhapatnam with average annual budget allocation of about 300 Cr under revenue, capital & RTC heads.
- Undertaken Procurement planning, Budget planning, Tendering and Documentation, Price negotiations, Vendor management, Contracts and associated functions as per DPM and DPP procedures of govt.
- Served as technical officer onboard warships. Managed the logistics for machinery & spares during ship refit, repairs & maintenance of machinery/systems.

## TECHNOLOGY CONSULTING

- Served as technical officer in Indian Navy and designed a power network for submarine rescue bell. Provided technology consulting for naval systems such as communication systems, satellite systems, SONAR, Power Generation Systems, Distribution Networks, Battery capacity calculations, Cable design during my tenures in Navy Design Bureau and warships.

## QUALITY ASSURANCE

- Served as Unit Head Quality Assurance (Navy) and undertaken QA certification for processes, products, systems and materials being procured by Navy from PSUs as well as private firms such as Combat Management Systems by BEL (Gaziabad), BEL Panchkula, Cables from Quadrant ltd Mohali, Sun cables Alwar, Naval lighting systems by Ray enterprises, Radar systems by NISL(Tata subsidiary). Undertaken inspection and processing of green channel certification (GCC) for private firms.



## EDUCATION

- Certificate course, Global supply Chain Management and Logistics (Indian Institute of Foreign Trade, New Delhi) 2023
- M.B.A.(Executive) , General Management (FMS, Delhi University, FMS, Delhi University) 2019 -2021
- M.Sc., Electronics and Telecommunication (Cochin University (CUSAT), Kochi) 2010 -2012
- B.E with Honors, Electronics and Communication (University of Rajasthan, Jaipur) 2005 -2009



## CERTIFICATE

- Defence Financial Management Certification
- Naval Weapon & Missile Technology Certificate
- Electrical Specialisation Course for handling complex Power, Controls & Communication systems of Navy
- Certificate of Competency to independently handle systems onboard Indian Navy warships
- Certificate of Proficiency to handle Small Arms
- Indian Navy Officer's Orientation Course
- Certificate by Center for e-Governance, Govt. of Rajasthan for Course on Core Java
- Certificate course on Robotics
- NCC 'B' certificate



## ACHIEVEMENT

- Award of Commendation by Secretary, Dept. of Defence, Govt. of India



## KEY SKILLS

- Leadership & Communication
- Project Management
- Supply Chain Management
- Procurement/Contract Management
- General Management/ Administration
- Planning
- Team Building & HR Management
- Technology Consulting
- Negotiation





# TYAG RAJ TEPPALA

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A dynamic Army Officer with expertise in Human Resource Management , institutional Administration and Security. Expertise in Technical handling of real time strategic radio communication and gained over 36 yrs of experience. Successfully shouldered responsibility in conduct of Army day parade and Republic day parade by establishing communication network for successful conclusion of marching contingent movement.

## HUMAN RESOURCE MANAGEMENT

- As an Officer In-Charge of Logistic Support Company successfully handled approximately 400 Army Personnel of various Trade and Category for 6 years and developed excellent interpersonal skills and well bounded cohesive team.

## ADMINISTRATIVE OFFICER IN EDUCATIONAL INSTITUTE

- Administrative Officer of Army Public School, Shankar Vihar, Delhi Cantt- 2 years tenure .
- Administrative Officer of 17 Andhra NCC Battalion Vijayawada (AP). Successfully trained 3200 NCC Cadets and groomed Associated NCC Officer (ANO) and Regular Staff for 2 years tenure.

## TECHNICAL & OPERATIONAL ROLE IN COMMUNICATION

- As an officer In-charge for Army Day Parade and Republic Day Parade strategic Radio communication and Marching troops movement controller.
- Strategic and Technical secure Triplicated (line, satellite and radio) communication and Public Address system for PM Sri H Deva Gowda at URI HYDRO ELECTRIC POWER HOUSE Inauguration (1997) , Baramulla District (J&K).

## LOGISTICS AND SUPPLY CHAIN MANAGEMENT

- As an Army Canteen Officer managed Army CSD Canteen Transportation, Stores Distribution, Security and Indenting of wide range FMCG Goods worth 5 Crore for serving and retired Military Personnel at Ranchi & Vijayawada (AP).



## EDUCATION

- Certificate course, Global Supply Chain and Logistics Management (IIFT , Delhi)
- Junior Command Course, Leadership and Management (Army War College, Mhow , Indore) 2012 -2012
- Diploma , Electronics and Telecommunication Engg (MCTE, Mhow Indore)
- Graduation , Pol Science, History, Public Admn (Punjab University, Chandigarh) 1990 -1992



## CERTIFICATE

- Certificate course in Global Supply Chain and Logistics Management



## ACHIEVEMENT

- Vice Chief of Army Staff Commendation



## KEY SKILLS

- Human Resource Management
- Crisis Management
- Strategic Leadership and Teamwork
- Logistics and Supply Chain Management
- Educational Institute Management
- Generator Power Supply and Power Management
- Public Address Sound System Management
- Event Management



# VARUN PATHANIA

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A focused, adaptable, decisive, target oriented & enterprising team leader with 10 years of experience in multifaceted roles of security management, operations management, Project Management, vendor engagement & team leadership in Indian Army. Pivotal in enhancing organizational efficiency with optimal utilization of resource and excellent cross functional team management. A highly motivated team player with strong work ethics. A constant learner with innovative ideas.

## OPERATIONS MANAGER

- Managed all logistical functions including maintenance, fuel, and food for a 150-employee organization; achieved 97% operational readiness rating for a 50-vehicle fleet including Light armoured vehicles resulting in successful move of the convoy from Srinagar valley comprising of 1000 tps, wpns and equipment worth \$10MM.
- Analyzed cost of current equipment and property disbursements to identify improvement areas and developed plan to turn-in \$350k worth of excess equipment, resulted in an annual maintenance and man-hour cost savings of \$110K.

## SECURITY

- Led a cross-functional team of military and civilian specialists (Intelligence, Policy and Legal), including supporting Government departments to design operational strategy and improve security situation during abolition of Article 370 and 37A as tehsil Commander.
- Planned and supervised the safe and effective execution of Field Firing of Heavy Support weapons at Field Firing Ranges in Rajasthan and Faizabad.

## PROJECT MANAGEMENT

- As Project Officer for Border Fence modernization - initiated, planned, and executed modernization of a stretch of 60 Km of LOC fencing ensuring frugality by stringent negotiation with monopolized OEMs by objective analysis of the scope of work.
- Conceptualized & Coordinated a District level CSR event undertaken by the Indian Army which majorly Focused on the Youth from border & remote Areas of Jammu & Kashmir resulting in Improving the image of the Organization & which in turn was Orchestrated towards Nation Building.



## EDUCATION

- Bachelor of science (HAHA), (Institute of Hotel Management, Kolkata) -2012
- Post Graduate Diploma, Defence Management & Strategy (University of Madras, Chennai) -2013
- Diploma, Junior Level Defence Management (Devi Ahilya University, Indore) -2021
- Executive Program, Global Supply Chain Management & Logistics (Indian Institute of Foreign Trade, New Delhi)



## CERTIFICATE

- LEAN SIX SIGMA GREEN BELT / BLACK BELT
- CERTIFIED RISK MANAGEMENT PROFESSIONAL
- Qualified Scuba DiveMaster
- Qualified UAV Recorgination and Reporting Officer
- Qualified Basic Air Staff Course
- Qualified Battalion Support Weapons Officer



## ACHIEVEMENT

- Medal of Appreciation from Commanding Officer
- Unit Citation South Western Command
- Unit Citation Northern Command



## KEY SKILLS

- HUMAN RESOURCES
- PROJECT MANAGEMENT
- SUPPLY CHAIN MANAGEMENT
- OPERATIONS MANAGEMENT
- SECURITY • Hotel Management
- Risk Mitigation and Crisis Handling
- Leadership and Stakeholder
- Budget Mangement





# AMRITPAL SINGH

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A dynamic and result-oriented leader with diverse experience of 12 years in Defense and Manufacturing Industry who focuses on analytical thinking, problem solving and decision-making. Proven expertise in envisioning direction and crafting strategies with an agile mindset. With good academic background from top institutes in India - IIFT and NIT.

## OPERATION AND SUPPLY CHAIN MANAGEMENT

- As Operation Manager led the Maintenance activities of an aircraft squadron worth INR 1300 Cr with a diverse team.
- Bring diverse people together to achieve the desired goals. Lead by example and motivate others to perform their best to achieve high serviceability for 300+ vehicles.
- Managed airworthy armament inventory worth over 1 Billion INR, storage and maintenance of airworthy inventory, and the complete gambit of SCM operations for safeguarding national objectives.
- Managed and negotiated multiple stakeholders, like Indian and foreign OEMs, DRDO Labs, DGAQA, RCMA, and PSUs like HAL, BEL, etc.

## IT PROJECT MANAGEMENT

- Spearheaded the implementation of the Electronic Maintenance Management System (e-MMS) IT project with a cross-functional team of 170-190 technical professionals.
- Carried out requirement gathering, developed and prioritised the backlog, planned the sprints, took feedback from the customer, to deliver an IT infrastructure project worth INR 2 Cr.
- Worked on IT project (IMMOLS) for transparency of inventory, location of items across over 100 bases, monitoring of the trend of consumption, and planning and calculation of procurement.
- Advocated and led implementation of IT Project E Governance (ERP) where in the centralized database of over 200+ personnel was added and updated for elicit the employee data, skilling and training, performance feedback and payroll management.

## KEY ACCOUNT MANAGER B2B (SAINT GOBAIN)

- Developed and implemented strategic account plans that drove growth in account revenue by 5% and increased penetration from 17% to 38%.
- Collaborated with customers and corporate teams (Architects, Builders, Developers, Contractors, Consultants, and Government Agencies) to develop and implement strategies to exceed targets and ensure customer satisfaction.

## HRM/ADMINISTRATION/SECURITY

- Implementation of an IT Project (E-Office) for various business functions for having an e-filing system over 130+ bases and achieving an overall efficiency improvement of 30%.
- As security head, ensured continuous training of 1500+ security staff on small arms handling and operation. Planned quarterly practice to enhance skill development.
- Prepared a detailed contingency plan for the strategic IAF base. Validated and improvised the plan by executing live exercises and carrying out mock drills.
- Devised SOPs to safe guard mission critical assets worth 200 Cr, spread across radius of 12km. Achieved incident free and zero tolerance security setup.



## EDUCATION

- Masters, HRM (Jamia Millia Islamia, New Delhi) 2018 -2021
- M Tech, Aeronautical Engineering (Visvesvaraya Technological University, Bengaluru) 2014 -2016
- B Tech , Chemical Engineer (Dr B R Ambedkar National Institute of Technology Jalandhar, Jalandhar) 2008 -2012
- Executive Certificate , Global Supply Chain (Indian Institute of Foreign Trade, Delhi) 2023 -2023



## CERTIFICATE

- Certification on Agile Project Management
- AWS Cloud Practitioner
- Certified on Aviation Flight Safety
- Lean Six Sigma Green Belt
- PMP (Pursuing)



## ACHIEVEMENT

- Awarded commendation by Air Officer Commanding-In-Chief of South Western Air Command of Indian Air Force in 2019.
- Ranked amongst the top 3% of all students appearing for All India Engineering Entrance Examination in 2008.
- Presented Paper at Conference (on "Carbon Credits") Advances in Chemical Engineering, Thapar University, Patiala.
- Training and Placement Representative of NIT Jalandhar (Batch 2008-2012).
- Secured third position in Inter-Technical University Basketball Championship in 2010.



## KEY SKILLS

- Strategic Planning
- Process Improvement and Optimization
- Supply Chain Management
- Project Management
- Communication and Stakeholder Management
- Risk Management
- Problem Solving and Decision Making





# YAMANI PRANEETH

Age: 32 Years | Experience: 10 Years

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A dynamic, versatile and passionate officer with hands-on specialist work experience in cross-functional operations and roles. An excellent team player with adaptive capability in acquiring new skills to achieve organizational goals. A critical thinker with an innate ability to execute projects and operations through team building and synergized use of human and material resources. Aspiring to use core military values in the corporate world.

## OPERATIONS AND PROJECT MANAGEMENT

- Supervised multiple missile unit deployments, managed admin, set up camps for 200+ personnel in remote locations.
- Managed smooth supply chain of spares and critical items of Guided weapon system of both vintage and modern make.
- Improved process efficiency by 40% through standardized operation management workflow for war plans. This included smooth execution, seamless coordination, and effective resource utilization.
- Managed 3 Cr annually for infrastructure development, planned projects worth 130 Cr for system induction. Adhering to CFEES safety standards.
- Managed a transport force of 250 vehicles of varying vintage and capacity to cater for operations within and outside the base in war like situations.
- As administrative officer managed various ventures with 2.5 Cr through book keeping, resource allocation, and staggered procurement. Kept fund availability in check.
- Managed smooth supply chain of spares and critical items of Guided weapon system of both vintage and modern make.

## HUMAN RESOURCE AND FINANCE MANAGEMENT

- Administered and managed HR functions for 2000+ personnel for 10 years. Included movement, appraisal, promotions, grievance, discipline and fund management.
- Carried out hiring of casual labors for the Station through tendering process, advertising, opening and evaluating bids as per Defense Procurement Manual.
- Handled entire spectrum of operational logistics for 100+ personnel in remote terrain. Ensured clothing and ration supplies in extreme climatic conditions.
- Single handedly spearheaded a team of 15 personnel towards the vaccination of personnel and families within the base (2000+ individuals).
- Handled hiring of casual labors through tendering process, advertising, and evaluating bids. Adhered to Defense Procurement Manual.

## SECURITY MANAGEMENT

- As security head of an IAF base, managed to thwart an intrusion attempt with an alert team, active liaison with localities and law enforcement authorities.
- Managed perimeter security of a unit with available manpower and using decoys as diversions to intruders. Got modern security equipment worth 1.2Cr installed as deterrents to enemy forces.

## DESIGN ENGINEER, ACE DESIGNERS PVT LTD

- Handled design issues in CNC lathe models using MicroCADAM and PTC Creo(3D Modelling and Sheet Metal). It involved collaboration with shop floor and R&D to finalize redesigned parts.

## EDUCATION

- Certificate Course, Supply Chain and Logistics Management ( IIFT, Delhi ) 2022 -2023
- M.Tech, Manufacturing Management ( BITS Pilani, Pilani) 2017 -2019
- PG Diploma, Aeronautical Engineering (VTU, Bangalore ) 2014 -2015
- B.Tech, Mechanical Engineering ( NMIT, Bangalore) 2009 -2013

## CERTIFICATE

- Lean Six Sigma Green Belt
- Professional Scrum Master

## ACHIEVEMENT

- Awarded Commendation by Air Officer Commanding-in-Chief for exceptional service and dedication
- Appreciation by Air Officer Commanding
- Successfully designed, developed and manufactured a 1:1 scale decoy
- Best project award for interactive portable 3D design of critical air charging equipment
- Designed and manufactured student formula car with CATIA and ANSYS

## KEY SKILLS

- Leadership
- Supply Chain Management
- Analytical Thinking and Decision Making
- Security Management
- Human Resource Management
- Performance Management
- Employee Engagement
- Team Building
- Effective Communication Skills
- Operations and Project Management



# AJAY RANA

Age: 46 Years | Experience: 28 Years

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Dynamic and result oriented Indian Naval Officer with 28+ years of rich experience across diverse functions in leadership roles. Experienced in Operations and Projects, Contracts Management, HR Management, Policy formulation and Security. Excellent communication, analytical, technical negotiation skills, mentoring, knowledge transfer, problem solving and inter personal skills with ability to work independently and as an adaptable team player.

## OPERATIONS

- Served onboard various frontline Indian Naval Warships (Aircraft Carrier, Destroyer, Anti-Submarine Warfare Ship, Offshore Petrol Vessels and Landing Crafts).
- Successfully facilitated docking and underwater hull preservation of 50+ Indian Naval Ships on Floating Dock Navy-1, Port Blair.
- Headed the Hull department of warships and ensured availability of critical hull equipment necessary for mission accomplishment through planned preventive maintenance and timely repairs.
- Ensured planned procurement of Hull equipment for various warships modernization and Service Life Extension Programme.

## MAJOR PROJECTS

- Procurement of specialized boats for various military roles worth 200+ Crores at Directorate of Naval Architecture, Naval Headquarters, Delhi.
- Formulation of roadmap for induction of boats in Indian Navy/ Army including drawing specifications, procurement & contracts, test & trials and life cycle management at Directorate of Naval Architecture, Naval Headquarters, Delhi (2017-till date).
- Instrumental in indigenous submarine projects at Directorate of Naval Design (Submarine Design Group), Delhi.
- Specialized repairs of Floating Dock (M/s Colombo Dockyard, Sri Lanka) and Major Repairs of Warships in Indian DPSUs/ Naval Dockyards.

## HR MANAGEMENT

- Successfully recruited 250+ Naval Dockyard Apprentices for various trades, Naval Dockyard, Visakhapatnam.
- Formulation and implementation of 700+ Apprentice's academic and industrial training programme.
- Coordinated commissioning of INS Vishwakarma, a premium Training Institution for Naval Architect Officers at Visakhapatnam.



## EDUCATION

- B.A, Economics and Pol. Science (Delhi University, Delhi)
- B.Sc, Naval Shipbuilding and Hull Maintenance (Andhra University, Visakhapatnam)



## CERTIFICATE

- Executive Programme in Global Supply Chain and Logistics Management, IIFT, Delhi
- Center for Leadership and Behavioral Studies, Tri-Services, Delhi
- Contract Management, ICAI, Delhi
- Management Development Programme on Public Procurement, NIFM, Faridabad
- Shipyard Management Course, INS Vishwakarma, Visakhapatnam



## ACHIEVEMENT

- Commander-in-Chief Commendation, HQANC
- Overall first in Merit in Course for Nuclear, Biological, Chemical Defense including Firefighting and Damage Control, INS Shivaji, Lonavala.



## KEY SKILLS

- Leadership, Team Building & HR Management
- Contract Management
- Project Management
- Negotiations and Benchmarking
- Strategic Planning
- Operations Management
- Ship Repair & Machinery Maintenance
- Administration & Security
- AutoCAD



# ROHIT KIRAN

Age: 33 Years | Experience: 10 Years

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An honest and accomplished military professional with 10+ years of experience in the Indian Air Force, with a proven track record of success in leading and managing complex projects and teams. Expertise in planning, executing, and delivering projects in demanding environments. Strong leadership and motivation skills. Experience in training, developing, and mentoring diverse workforces.

## OPERATIONS AND PROJECT MANAGEMENT

- Single handedly led a team of 150 personnel to exceptional results during inspection by DASI team.
- Conversion of a Spares' supply vehicle into a radar decoy and manufacture of an air charging gun from spare parts for extending missile life in sub-optimal conditions.
- Deployed a state of the art missile system from eastern sector to western sector in shortest time during the Balakot skirmish.
- As a team leader, ensured the successful implementation of e-MMS throughout the fleet.
- To test tactics and SOPs, deployed troops in inhospitable conditions, encouraged leadership while maximizing results with bare minimum resources.
- Commissioned a brand new missile squadron by conducting extensive PDI, JRI and OSAT in record time.
- Strong track record of relocating assets worth INR 450 Cr+ on multiple occasions over the past six years, with a focus on safety and efficiency.
- Deployed a state of the art missile system for republic day parades of 2022/2023 for the protection of the President and other dignitaries.
- Developed a thorough and practical CBT on critical missile equipment thereby reducing teaching time in training establishments.

## HUMAN RESOURCE MANAGEMENT

- Spearheaded the empowerment and effective utilization of 1000+ air warriors in various roles, while also overseeing administration, ceremonials, discipline, training, welfare, and career growth.
- Retrieved soldiers and families during COVID. Facilitate quarantine and vaccination, through planning and efficient management with military/civil authorities.

## LOGISTICS AND SUPPLY CHAIN

- Proactively managed inventory to ensure timely availability of spares and consumables, enhancing combat asset serviceability on frontline and remote airbases.
- Reduced 10% in costs incurred by managing a team of 10 logistics professionals, and ensured all shipments were delivered on time and within budget.
- Established and maintained key supplier relationships and developed, implemented training programs for supply chain staff on tracking metrics and continuous improvement.
- Handled operational logistics, equipment management, clothing and ration to maintaining a strength of 100 plus personnel deployed in an arduous terrain with extreme climatic conditions.

## FINANCE

- Spearheaded successful management of all types of Non Profit Funds in the Indian Air Force.
- Managed funds of over 6.5 Cr for raising and setting up a new Akash Missile Squadron.



## EDUCATION

- B.Tech, Aeronautical Engineering (JNTU, Hyderabad) 2008 -2012
- PG Diploma, Aeronautical Engineering (VTU, Bangalore) 2014 -2015
- Certificate Course, Global Supply Chain and Logistics Management (IIFT, Delhi) 2023 -2023



## CERTIFICATE

- LEAN SIX SIGMA GREEN BELT
- PROJECT MANAGEMENT PROFESSIONAL
- PROFESSIONAL SCRUM MASTER



## ACHIEVEMENT

- Deployment towards Republic Day parade 2022/ 2023 and Air Force Day parade in 2022.
- Fabrication and certification of decoys and tools for the sustenance of missiles in arid conditions.
- Best project award for interactive portable 3D design of critical air charging equipment



## KEY SKILLS

- Leadership and Team Building
- Strategic Human Resource
- Operations and Project Management
- Planning and Recruitment
- Security Management
- Supply Chain, Logistics & Administration
- Budget and Risk Management
- Organisational Development
- Risk Management





# BRIJENDRA RAWAT

Age: 49 Years | Experience: 26 Years

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## EDUCATION

- Bachelor of Technology, Electrical Engineering (Jawaharlal Nehru University, New Delhi) 1992 -1996
- Master of Engineering, Electronics and Telecommunications (Pune University, Pune) 2003 -2005
- PGDM, Technical Management (Jamnalal Institute of Management Studies, Mumbai) 2009 -2009



## ACHIEVEMENT

- Flag Officer C-in-C Commendation-Devotion to Duty
- Chief of Naval Staff Commendation-Bravery
- DG Coast Guard Commendation-Bravery
- Sir JC Bose Award



## KEY SKILLS

- System Design and Architecture
- Project Management
- Strategic Planning
- Contract Formulation and Negotiations
- Technical Management
- Leadership Roles
- Team Management
- AI/ML Enthusiast

26 years of work experience in various leadership roles in project management, system design and architecture of complex federated cyber systems. Good functional understanding of Requirement analysis, Design elaboration, Formulation of project implementation plans, Execution, Validation, Acceptance and Lifecycle support. Experience in carrying out Simulation studies, Algorithm design, validation and testing. Undertaken projects in Machine learning, Data Analytics and visualisation. Proficient in Python, C++, RTC, SVN, MATLAB and DDS middleware technology.

## DESIGN & DEVELOPMENT

- Led the design, development, and implementation of complex combat management systems, leveraging expertise in product line system engineering to deliver mission-critical solutions for Indian Navy.
- Led initiatives in formulation of Machine Learning algorithms for developing advanced decision support tools, to enhance situational awareness, improve decision-making capabilities, and optimize mission outcomes.
- Steered design and implementation of seamless human-system integration solutions that optimize performance/ user experience through implementation of agile practices and DevOps methodologies.
- Steered Real Time complex and federated systems development with layered architecture, utilizing DDS middle ware standard for data centric publish-subscribe communication model.
- Designed and developed state-of-the-art combat system simulator for submarines, to provide realistic training environments for operators and improve the effectiveness of Command team in achieving of mission objectives.
- Experienced in setting up development and cross functional teams for agile methodologies and promoted adoption of DevOps culture for project development.

## PROJECT MANAGEMENT & LEADERSHIP ROLES

- Skilled in contract formulation and negotiations, Technical management experience of more than 10 years in spearheading maintenance & repairs, standards & policy formulation for induction, lifecycle management including modernization, and disposal strategies for electrical & weapon systems.
- Staff analysis and implementation of mitigation measures for effective deployment of technical resources and erection of repair facility for critical electrical equipment onboard ships and submarines.
- Directed operations, maintenance, and repair of complex electrical systems, ensuring maximum readiness and availability of critical equipment in high-pressure environments.
- Concluded approximately 50+ repair contracts, Annual Maintenance Contracts (AMC) and Rate Contracts (RC) worth \$15 M through Indian and foreign shipyards & OEMs



# ABHIMANYU ARYA

Age: 43 Years | Experience: 18 Years

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## CERTIFICATE

- Benchmarking, NIFM, Faridabad
- Financial Decision Making, NIFM, Faridabad
- Acquisition Management, CDM, Secunderabad,
- Contract Management- ICAI, Delhi
- Arbitration, ICAI, Delhi



## KEY SKILLS

- Defence Procurement Procedure & Strategy
- Developing and Management of Defence Aerospace Procurement
- Benchmarking and Contract Negotiations
- Stakeholder Engagement & Management (Private entities, DRDO & DPSUs)
- Cross Functional Leadership and Strategy
- Risk Assessment & Mitigation

A result oriented Naval aviator having 18+ years' experience with core expertise in Defence/ Government Procurement Policies and Projects. Possessing a proven track record of successful Conceptualising, Conclusion and Management of Defence Aerospace contract in close coordination with Ministry of Defence. Strategised defence acquisition policy roadmap for Naval aviation and successfully concluded/ progressing Capital Aviation contracts (Aircraft and UAVs) with leading aerospace OEMs, DPSUs and DRDO worth 69,000 Cr. Facilitated leading Aerospace OEMs toward indigenous manufacturing/ development through JVs/ Transfer of Technology with Indian Defence entities and DPSUs.

## AVIATION PROCUREMENT & PROJECT MANAGEMENT

- Formulated contractual terms while mitigating risk to concluded three Lease contracts (first in SE Asia) for MQ 9B Predator UAV through firm negotiations & proactive vendor interaction worth 750 Cr. Led competitive bidding processes and contract negotiations to conclude maiden contract for Hermes Starliner UAV & Four Scheibel S100 Camcopter (Shipborne UAV) worth 600 Cr. As Member of Cost Negotiation Committee, provided breakthrough solutions to concluded Commercial negotiations for Joint Services 32 MALE UAVs case worth 2 Bn USD and is presently undertaking Benchmarking & Price Negotiations for worth 2500 Cr. Conceptualized qualitative requirements and Acquisition Methodology for in progress maiden Joint services indigenous C-295 maritime aircraft case in close coordination with indigenous Entity, DRDO and OEM. Steered Cross -functional teams from Ministry of Defence, Tri Services officials toward acquisition methodology for in progress First Ever contract for 31 MQ 9B Predator drones through proactive engagements with OEM and USG. Developed and executed government relations strategies with Ministry of Defence (Acquisition Wing), DPSUs and DRDO to advocate interests of naval aviation

## AIR OPERATIONS & RISK MANAGEMENT

- As Head of Operations of Maritime aircraft squadron implemented best management practices, mentored and led the team of multi-disciplined aircrew to achieve objectives Ensured 98% serviceability & Executed Multi-lateral/ Bi-Lateral Air Operations involving Friendly Foreign countries.

## LEADERSHIP & SUPPLY CHAIN MANAGEMENT

- Ensured combat effectiveness and morale setting for 100 personnel through strategic direction, fostering best management/ safety practices. vendor engagement with leading Defence shipyard toward timely completion of maiden Medium Refit modernization of ship with valuation over 150 Cr preventing cost overruns

## DIPLOMATIC MISSION

- As Head of Operations established First ever Semi diplomatic mission for Republic of Seychelles toward assistance in Anti -Piracy sustaining uninterrupted 12 months volatile operations. Diplomatic Engagement with officials of Seychelles Govt and other nations.