



AJAY RANA

Age: 46 Years | Experience: 28 Years



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EDUCATION

- B.A, Economics and Pol. Science (Delhi University, Delhi)
- B.Sc, Naval Shipbuilding and Hull Maintenance (Andhra University, Visakhapatnam)



CERTIFICATE

- Executive Programme in Global Supply Chain and Logistics Management, IIFT, Delhi
- Center for Leadership and Behavioral Studies, Tri-Services, Delhi
- Contract Management, ICAI, Delhi
- Management Development Programme on Public Procurement, NIFM, Faridabad
- Shipyard Management Course, INS Vishwakarma, Visakhapatnam
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ACHIEVEMENT

- Commander-in-Chief Commendation, HQANC
- Overall first in Merit in Course for Nuclear, Biological, Chemical Defense including Firefighting and Damage Control, INS Shivaji, Lonavala.



KEY SKILLS

- Leadership, Team Building & HR Management
- Contract Management
- Project Management
- Negotiations and Benchmarking
- Strategic Planning
- Operations Management
- Ship Repair & Machinery Maintenance
- Administration & Security
- AutoCAD

OPERATIONS

- Served onboard various frontline Indian Naval Warships (Aircraft Carrier, Destroyer, Anti-Submarine Warfare Ship, Offshore Petrol Vessels and Landing Crafts)
- Successfully facilitated docking and underwater hull preservation of 50+ Indian Naval Ships on Floating Dock Navy, Port Blair
- Headed the Hull department of warships and ensured availability of critical hull equipment necessary for mission accomplishment through planned preventive maintenance and timely repairs
- Ensured planned procurement of Hull equipment for various Warships modernization and Service Life Extension Programme

MAJOR PROJECTS

- Procurement of specialized boats for various military roles worth 200+ Crores at Directorate of Naval Architecture, Naval Headquarters, Delhi
- Formulation of roadmap for Induction of boats in Indian Navy/ Army including drawing specifications, procurement & contracts, test & trials and life cycle management at Directorate of Naval Architecture, Naval Headquarters, Delhi (2017-till date)
- Instrumental in indigenous submarine projects at Directorate of Naval Design (Submarine Design Group), Delhi
- Specialized repairs of Floating Dock (M/s Colombo Dockyard, Sri Lanka) and Major Repairs of Warships in Indian DPSUs/ Naval Dockyards.

HR MANAGEMENT

- Successfully recruited 250+ Naval Dockyard Apprentices for various trades, Naval Dockyard, Visakhapatnam
- Formulation and implementation of 700+ Apprentice's academic and industrial training programme
- Coordinated commissioning of INS Vishwakarma, a premium Training Institution for Naval Architect Officers at Visakhapatnam

