



# AJAY RANA

Age: 46 Years | Experience: 28 Years



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## EDUCATION

- B.A, Economics and Pol. Science (Delhi University, Delhi)
- B.Sc, Naval Shipbuilding and Hull Maintenance (Andhra University, Visakhapatnam)



## CERTIFICATE

- Executive Programme in Global Supply Chain and Logistics Management, IIFT, Delhi
- Center for Leadership and Behavioral Studies, Tri-Services, Delhi



## ACHIEVEMENT

- Commander-in-Chief Commendation, HQANC
- Overall first in Merit in Course for Nuclear, Biological, Chemical Defense including Firefighting and Damage Control, INS Shivaji, Lonavala.



## KEY SKILLS

- Leadership, Team Building & HR Management
- Contract Management
- Project Management
- Negotiations and Benchmarking
- Strategic Planning
- Operations Management
- Ship Repair & Machinery Maintenance
- Administration & Security
- AutoCAD

Dynamic and result oriented Indian Naval Officer with 28+ years of rich experience across diverse functions in leadership roles. Experienced in Operations and Projects, Contracts Management, HR Management, Policy formulation and Security. Excellent communication, analytical, technical negotiation skills, mentoring, knowledge transfer, problem solving and inter personal skills with ability to work independently and as an adaptable team player.

## OPERATIONS

- Served onboard various frontline Indian Naval Warships (Aircraft Carrier, Destroyer, Anti-Submarine Warfare Ship, Offshore Petrol Vessels and Landing Crafts)
- Successfully facilitated docking and underwater hull preservation of 50+ Indian Naval Ships on Floating Dock Navy, Port Blair
- Headed the Hull department of warships and ensured availability of critical hull equipment necessary for mission accomplishment through planned preventive maintenance and timely repairs
- Ensured planned procurement of Hull equipment for various Warships modernization and Service Life Extension Programme

## MAJOR PROJECTS

- Procurement of specialized boats for various military roles worth 200+ Crores at Directorate of Naval Architecture, Naval Headquarters, Delhi
- Formulation of roadmap for Induction of boats in Indian Navy/ Army including drawing specifications, procurement & contracts, test & trials and life cycle management at Directorate of Naval Architecture, Naval Headquarters, Delhi (2017-till date)
- Instrumental in indigenous submarine projects at Directorate of Naval Design (Submarine Design Group), Delhi
- Specialized repairs of Floating Dock (M/s Colombo Dockyard, Sri Lanka) and Major Repairs of Warships in Indian DPSUs/ Naval Dockyards.

## HR MANAGEMENT

- Successfully recruited 250+ Naval Dockyard Apprentices for various trades, Naval Dockyard, Visakhapatnam
- Formulation and implementation of 700+ Apprentice's academic and industrial training programme
- Coordinated commissioning of INS Vishwakarma, a premium Training Institution for Naval Architect Officers at Visakhapatnam