



MANISH KUMAR

Age: 33 Years | Experience: 11 Years



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A Military leader with 10 years of experience with 01 year of industry experience in a career spanning over domains of operations, project management, procurement, process improvement, training and supply chain management. An effective communicator, problem solver and analytical thinker with aptitude & experience to achieve organizational goals.

SENIOR PROGRAM MANAGER

- As the main subject matter expert (SME) for ALH, developed policies and procedures related to procurement of aviation spares and fleet technical management
- Developed sourcing and procurement strategies and activities that support organizational goals.
- Established supplier relationships to drive sourcing & supplier initiatives to meet product quality, timely delivery, service & deliver sustainable cost reductions, while mitigating risk in the Supply Chain.
- Coordinated with Finance directorate to identify areas of improvement for successful conclusion of contract.
- Operated and concluded contracts for a total of USD 100 million plus for procurement of aviation spares, LRUs and POLs.
- Coordinated through full project cycle for infrastructure project (value - USD 30 million) involving preparation of DPR, invitation of bids, price and contract negotiation, execution, monitoring of works and stakeholder management.

SENIOR MANAGER - TECHNICAL OPERATIONS AND LOGISTICS

- As Head of Department (Technical), led multiple teams (cross functional and cross cultural) of 135 plus resource personnel with proven acumen in team building, manpower planning, training and development, performance appraisal, work scheduling and grievance/incident handling towards achieving organisational goals
- Controlled and reviewed the forecasting of vital SKUs required for optimal operation by implementing inventory management techniques such as ABC/FSN/VED analysis.
- Improved shopfloor performance metrics by implementing Lean and Agile practices and standardized work flow process by driving change, saving upwards of 3000-man hours annually
- Controlled Inventory worth INR 250 crores and developed Long-term roadmap for Supply Chain Planning, Logistics Inventory Management and Stock aging management.

INFORMATION TECHNOLOGY

- Led the project for Conceptualization and development of structure for migration and integration of LMS from an unsecure open-ended network to secure AFNET with end-to-end monitoring utilizing scrum framework.



EDUCATION

- Executive Course, Global Supply Chain and Logistics Management (Indian Institute of Foreign Trade, Delhi)
- M.Tech, Aeronautical Engineering (Cochin University of Science and Technology, Cochin)
- B.Tech, Mechanical Engineering (Punjab Technical University, Mohali)



CERTIFICATE

- Certificate course in Leadership and Management, CELABS, Indian Navy
- Supply Chain Management Course, HAL
- ISO/TS 22002-1 :FSSC22000 internal audit
- PMP (Pursuing)
- Lean Six Sigma Green Belt, AIGPE
- Certified Scrum Master, Scrum Alliance



ACHIEVEMENT

- Flag Officer Commanding-in-Chief (SC) commendation



KEY SKILLS

- Program Management
- Operations
- Supply Chain management
- Procurement and Stakeholder management
- Inventory management
- Negotiation and Collaboration
- Crisis and Risk management
- Strategic planning

**PRODUCTION ENGINEER, VARUN BEVERAGES LTD
(2012-2013)**

- Responsible for production planning & scheduling as per warehouse capacity, sales forecasting & material availability
- Long-term focus on sustainability initiatives ensuring business viability in the long run
- Led TQM implementation and Implemented safety standards & best hygiene practices in accordance with local requirements and FSSC 22000: ISO/TS 22002-1.

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