



MANISH KUMAR

Age: 0 Years | Experience: 11 Years



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Military leader with 10 years of experience with 01 year industry experience in a career spanning over domains of operations, project management, procurement, process improvement, training and supply chain management. Led team of over 200 associates while managing and completing projects worth 100 cr. Improved the process work flow by incorporating major quality improvements and Optimal utilization of resources in the shopfloor to enhance performance standards. An effective communicator and analytical thinker with aptitude & experience to achieve organizational goals.

SENIOR PROGRAM MANAGER

- Responsible for ensuring aircraft spares availability for maintenance and repair at all the operational units. Operated and concluded contracts for a total of USD 400 million plus for procurement of aviation spares and LRUs from OEM by effective contract negotiation.
- Coordinated through full project cycle for infrastructure project (value - USD 30 million) involving preparation of DPR, invitation of bids, price and contract negotiation, execution, monitoring of works and stakeholder management.
- Collaborated with OEM Vendors and Suppliers for on-time delivery of serviced products and spares resulting in increased serviceability and availability of aircraft at field units.
- Formulated SOPs and strategies for revenue procurement at unit levels and development of roadmap for indigenisation of critical components.

SENIOR MANAGER OPERATIONS AND LOGISTICS

- As Head of Department (Technical), led multiple teams (cross functional and cross cultural) of 135 plus resource personnel with proven acumen in team building, manpower planning, training and development, performance appraisal, work scheduling and grievance/incident handling towards achieving organizational goals.
- Controlled and reviewed the forecasting of vital SKUs required for optimal operation of the department by implementing inventory management techniques such as ABC/FSN/VED analysis.
- Improved shopfloor performance metrics by implementing Lean and Agile practices and standardized work flow process by driving change, saving upwards of 3000-man hours annually.
- Steered Supply Chain Operations and resource management during operational exercises and ensured 85 % fleet serviceability at all times
- Controlled Inventory worth INR 250 crores and developed Long-term roadmap for Supply Chain Planning, Logistics Inventory Management and Stock aging management.

INFORMATION TECHNOLOGY



EDUCATION

- Certificate Program , Global Supply Chain and Logistics Management (Indian Institute of Foreign Trade, Delhi) 20th Mar 2023
- M Tech, Aeronautical Engineering (Cochin University of Science and Technology, Cochin) 5th Jun 2014 -18th Nov 2016
- B Tech , Mechanical Engineering, (Punjab Technical University, Mohali) 15th Jun 2007 -13th May 2011



CERTIFICATE

- Certificate course in Leadership and Management
- Supply Chain Management Course
- ISO/TS 22002-1 :FSSC22000 internal audit
- PMP (Pursuing)
- Lean Six Sigma Green Belt
- Certified Scrum Master



ACHIEVEMENT

- Flag Officer Commanding-in-Chief (SC) commendation



KEY SKILLS

- Program Management
- Operations
- Supply Chain management
- Procurement and Stakeholder management
- Inventory management
- Negotiation and Collaboration
- Crisis and Risk management



- Led the project for Conceptualization and development of structure for migration and integration of LMS from an unsecure open-ended network to secure AFNET with end-to-end monitoring utilizing scrum framework.

PRODUCTION ENGINEER, VARUN BEVERAGES LTD (2012-2013)

- Responsible for production planning & scheduling as per warehouse capacity, sales forecasting & material availability.
- Long-term focus on sustainability initiatives ensuring business viability in the long run. (e.g., Reduction in waste and water consumption)
- Led TQM Implementation
- Implemented safety standards and best hygiene practices in accordance with local requirements , FSSC 22000: ISO/TS 22002-1 and AIB.

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