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EDUCATION

- BSC , (,) Invalid date - Invalid date
- MSc, Telecommunication (,) Invalid date - Invalid date



CERTIFICATE

- Centre for Leadership
- Behavioral Studies
- Undergoing Course in Global Supply chain management



ACHIEVEMENT

- CNS commendation
- Vcns commendation
- Negotiation with civil owners brought cost saving of more than 10 Cr for the lease agreement.



KEY SKILLS

- Project Management
- Operations Management
- Human Resource Management
- General Administration
- Supply Chain Management



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A person with cheerful and vision of foresightedness who aims for positive results in timely manner with optimum resources. Experience from naval background of 20 yrs in supervision of men, logistics and administration.

PROFESSIONAL EXPERIENCE

- 20 Years of experience in Men Management, Logistics supply chain management, Administration of more than 1000 personnel at a time. Communication specialist with skills of negotiations.

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EDUCATION

- MBA, HR (Sikkim Manipal University, Gangtok) 12th Jun 2013 - 7th Jun 2015
- BA, Public Administration (IGNOU, NEW DELHI) 9th Jun 2004 - 15th Feb 2007



CERTIFICATE

- EXCEL CERTIFICATION
- GLOBAL SUPPLY MANAGEMENT
- Capsule Course for Capsule on Leadership and Behavioral Science, IAF



ACHIEVEMENT

- AWARDED AIR OFFICER IN CHARGE COMMANDING IN CHIEF COMMENDATION IN 2017



KEY SKILLS

- Project Management
- Operations Management
- Human Resource Management
- General Administration
- Supply Chain Management
- Cross Functional Coordination
- Strategic planning
- Security and Policy Planning
- Policy Formulation
- Risk Management
- Negotiations skill
- Communication skills
- Payroll Management
- Performance Management



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AAn astute, progressive and disciplined Officer (Wing Commander) in Indian Air Force with 22+ years of Air Force experience in dynamic environment & multifaceted working conditions with a shade of 10 yrs experience in Operational role. Highly-regarded for leading subordinates and projects with critical budget and time constraints. Well-known for his acumen in the field of operations, security, project management, human resource management and liaison skills.

OPERATIONS AND STRATEGIC PLANNING MANAGEMENT

- ■ Administered multiple Strategic Projects worth 100 cr. including initiation, evaluation, execution, effective monitoring and quality control. ■ Provided leadership and strategic direction to officials of Central Govt. & external partners involved in security setup of North East of India. ■ Implemented SOPs which brought down Operational, Inventory costs, improved safety and reduced timelines of operation in a high-tech fleet. ■ Supervised, budgeted, procured and managed training items, office equipment and welfare items worth Rs 25 Cr. annually. ■ Operated unit of approx 120 personnel and carried unhindered operations in NCW (Network Centric Warfare) environment with high degree of efficiency from far off location close to IB (50 Km). ■ Ensured lean management at Command level and implemented clustering concept which brought down people requirements close to 25% and brought around 5 Cr savings annually in revenue costs to Govt. exchequer. ■ As Secretary of Officers' Mess, generated high revenue by rationalized resource utilization resulting in a 32% YoY growth. ■ Handled the responsibility by command HQ to induct new systems in short Span of time. Led processes like Pre-dispatch (PDI), Asset management and Onsite acceptance (OSAT) of mission critical equipment by critical forecasting, operationalized systems in record timeframes and ensured deliverables of contract were in order.

ADMINISTRATION & HUMAN RESOURCE MANAGEMENT

- ■ Managed cross functional teams of sizes 500-600 at Air Force bases. Ensured good team bonding, cohesion and high efficiency by keeping employees motivated ■ Ensured conduct of large scale events like Adventure camps, Recruitment rallies etc with thorough planning, monitoring, liaison and people management. ■ Motivated employees through special events, incentive

programs, and constructive feedback and facilitated onboarding sessions and on-the-job training for new hiring, bolstering employee job position knowledge and skillset. ■ Monitored and handled employee claims involving performance-based and harassment incidents, organized and led staff orientation programs and training to promote collaboration and also processed employee claims involving performance issues and harassment. ■ Maintained human resources regulatory compliance with local, state and federal laws and coordinated employee grievances and disputes in timely and professional manner by finding constructive solutions. ■ Implemented performance reviews and motivational strategies to elevate HR team results. ■ Imparted regular on job training and continuity training to meet professional need and achieve skill upgradation for the career progression. ■ Carried out effective training of special forces (Garud, PARA SF) including NCC Cadets and troops without compromising safety standards ensuring high morale of the troops.

SECURITY AND FIRE OPERATIONS

- Ensuring physical security while conceptualizing security plans, identifying vulnerabilities, exposures and risk. Preparing disaster response policy, safeguarding assets and coordination with law enforcing agencies. ■ Conducted a comprehensive security audit to identify critical points in an Air Force establishment and implemented the full security set up in and around the earmarked area including monitoring and access control of all personnel. ■ Successfully implemented an integration project of high resolution, monitoring, scanning, surveillance and alerting equipment for enhancing safety of vital installations. ■ Refined and revalidated SOPs by consistent drills with sister services and state agencies for better coordination which resulted reduction in response time of QRT team by 10%. ■ Developed and implemented strategies to prevent and respond to security incidents and patrolled internal building spaces and facility grounds to identify and deter threats to assets. Conducted training sessions for new security personnel to facilitate compliance with security protocols. ■ Proficient in successful approaches for overseeing fire department operations while providing expert emergency response and first aid, analyzing structure fires and testifying in court proceedings.

PROJECT MANAGEMENT

- Ensured relocation of a high end, state of art system (approx 1200 Km far) by bringing up infrastructure, security setup, risk control and other administration facilities in at different location. ■ As Officer in charge of Garud Commandos, endured deployment and subsequent rotation of Garud Commandos at higher altitude areas by ensuring coordination with other services and civil bureaucrats. ■ As Officer in charge of works, handled the responsibility of completion of various office buildings in remote area worth 300 cr in time bound manner. ■ Worked with defence research institution DRDO for ready to eat project for soldiers deployed at high altitude bringing in approx 4 Cr of cost advantage to Govt. Exchequer.

PREFERRED INDUSTRIES

- OPERATION MANAGER, SUPPLY CHAIN MANAGEMENT, HUMAN RESOURCE MANAGEMENT, SECURITY AND FIRE MANAGEMENT, PROJECT MANAGEMENT



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EDUCATION

- Executive MBA , Global Supply Chain and Logistics Managementi (IIFT, Delhi) Invalid date - 1st Mar 2023
- PG Diploma, Aeronautical Engineering, (Visvesvaraya Technological University, Bengaluru) Invalid date - 1st Mar 2010
- B.E. , Computer Science (University of Rajasthan, Jaipur) Invalid date - 1st Mar 2009



CERTIFICATE

- Lean Six Sigma Green Belt
- Cyber Crime Course
- Basic Information Warfare Course, Bengaluru
- Certified as Computer & Communication Network Administrator, Bengaluru
- VoIP Training
- Performance Appraisal Workshop, Delhi
- Workshop on Leadership and Organizational Behaviour
- MS Excel



ACHIEVEMENT

- Letter of Appreciation by Command Systems Officer, Eastern Air Command, IAF
- Best IW base for 2018
- Appreciation by Command Inspection Teams



KEY SKILLS

Result-oriented, self-driven and dynamic Indian Air Force officer with 14 years of specialist work experience in various operational and leadership roles. Proven record of managing communication networks, implementation of new IT infrastructure projects, optimum resource utilisation, vendor management, and operational risk management for strategic projects. A critical thinker with an innate ability to adapt to any domain and deliver outstanding results. Aspiring to use core military values in the corporate world.

NETWORK ADMINISTRATOR

- Supervised, monitored, and managed a wide variety of Network systems that include communication circuits, and LAN/WAN systems by monitoring the application of HP NNM to ensure availability, integrity and confidentiality.
- Ensured compliance with IT security policies by conducting Cyber security / Information warfare audits to keep a check on IT security breaches in IAF.
- Managed end-to-end operations for financial budgeting and inventory management of all kinds of networking and information devices. Lead the IT-related procurement & supply chain management of IT , networking and communication infrastructure at multiple IAF bases (worth INR 10 crores).
- Efficiently managed the serviceability for more than 50000 network devices by liaising & coordinating with various public & private sector vendor partners.
- Displayed leadership in deploying strategies, standard operating procedures (SOPs), functional policies, and control mechanisms to improve efficiency, thus decreasing downtime and achieving cost-effective operations.

PROJECT & OPERATIONS MANAGEMENT

- Effectively coordinated and ensured vendor compliance for IAF's dedicated 3G cellular communication project (Pilot project) by collaborating with M/s Alcatel Lucent and M/s HCL (worth INR 300 crores)
- Planning, execution and commissioning of Tri-Services Fibre communication project i.e., Network for Spectrum (NFS) by collaborating with BSNL and L&T and Defence Communication

- IT, Networking and Cyber Security
- Planning and Operations Management
- Project Management
- Human Resource Management
- Supply Chain Management
- Vendor Management
- Leadership and Analytical thinking

Network (DCN) connecting almost 160 IAF bases.

- Coordinated implementation of an e-maintenance solution for computer aided maintenance management (e-MMS) for IAF's operations equipment.
- Incorporated the Base Weapon Control Centres of multiple IAF airbases with Integrated Air Command and Control System (IACCS) through an IP based wide area network for automated control of air operations.
- Effectively implemented and ensured compliance for IAF pan INDIA paperless E-Office project by migrating and converting all hard -files into cloud computing
- Coordinated, processed & managed several communication projects involving Telephone Exchanges, Video, Voice and Data Networks, Cyber Security policy/procedure implementation and power generation/power supply equipment.

ADMINISTRATION

- As Commanding Officer at two forward bases in North Eastern region, responsible for the administration of more than 150 personnel. Managed teams from varied cultural backgrounds and skill sets, evaluated their performance, ensured rewards and recognitions, motivated and trained the teams as necessary amidst operational requirements with due diligence to welfare and grievance redressal.
- Reorganised the department into a lean structure & created effective domain-specific teams for optimum utilisation of manpower and resources.
- Ensured developmental training, through conduct of seminars and workshops for continuous growth in professional and interpersonal skills to enhance cohesion, goal-orientation, and collaboration in my team. Monitored progress through regular feedback and counselling system.
- Ensured management of the entrusted funds with due diligence and supervised welfare ventures at various Air Force Stations.

PREFERRED INDUSTRIES

- OPERATIONS, HRM, ADMINISTRATION, PROJECT MANAGEMENT, SCM / LOGISTICS, DATA ANALYTICS, CONSULTANCY

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<https://www.linkedin.com/in/rohitsharma>



EDUCATION

- B.Tech , Computer Science (Kurukshetra University,)
Invalid date - Invalid date



CERTIFICATE

- Certification in Global Supply Chain & Logistics Management



KEY SKILLS

- Strategic Leadership
- Program Management
- People Management
- Training and Development (HR)
- Security
- Crisis Management
- Operations Management
- Intelligence Analysis
- General Administration
- Supply Chain Management

A multifaceted Indian Army officer with 10+ years of experience in leading teams to accomplish ambitious goals. Expertise in strategic planning, data collection & analysis and risk mitigation. Deadline oriented with a strong ability for multitasking and coordinating within cross functional teams across geographies. Extensive experience in translating long-term vision and strategy into actionable plans. A result-oriented problem solver with the capability of reversing negative trends, controlling cost, maximizing productivity and delivering on time critical projects that have increased system efficiency and organisational effectiveness.

PROFESSIONAL EXPERIENCE

- I have extensive professional experience in various fields, including strategic leadership, program management, people management, training and development (HR), security, crisis management, operations management, intelligence analysis, general administration and supply chain management.
- I have successfully led and managed teams and projects in challenging and complex environments, delivering high-quality results and outcomes. I have also developed and implemented training and development programs for staff and stakeholders, enhancing their skills and competencies.
- I have a strong background in security and crisis management, ensuring the safety and well-being of personnel and assets.
- I have also applied my analytical and problem-solving skills to provide accurate and timely intelligence reports and assessments.
- I am proficient in general administration and supply chain management, ensuring the efficient and effective use of resources and compliance with policies and procedures.



EDUCATION

- Certificate course, Global supply Chain Management and Logistics (Indian Institute of Foreign Trade, New Delhi) 1st Jan 2023 - Invalid date
- M.B.A.(Executive) , General Management (FMS, Delhi University, FMS, Delhi University) 1st Mar 2019 - 1st Mar 2021
- M.Sc., Electronics and Telecommunication (Cochin University (CUSAT), Kochi) 1st Mar 2010 - 1st Mar 2012
- B.E with Honors, Electronics and Communication (University of Rajasthan, Jaipur) 1st Mar 2005 - 1st Mar 2009



CERTIFICATE

- Defence Financial Management Certification
- Naval Weapon & Missile Technology Certificate
- Electrical Specialisation Course for handling complex Power, Controls & Communication systems of Navy
- Certificate of Competency to independently handle systems onboard Indian Navy warships
- Certificate of Proficiency to handle Small Arms
- Indian Navy Officer's Orientation Course
- Certificate by Center for e-Governance, Govt. of Rajasthan for Course on Core Java
- Certificate course on Robotics



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Versatile, Accomplished & Goal-oriented Defence Officer with over 13.5 years of Cross-domain experience in Leadership & Executive roles in Project Management, Supply Chain Management, Operations, Quality Assurance, Procurement & Contracts, Risk & Crisis Management, Resource & Asset management, seeking suitable avenues to work in corporate roles requiring Commitment, Leadership, Professional Acumen & Communication skills.

PROJECT MANAGEMENT

- I had lead the design team to implement power distribution network for a high value strategic project of submarine construction for Indian Navy. The functions included executing technical project planning and ensuring that the project phases are completed in time with high quality of deliverables. Reporting on project progress through effective presentations, project documentation and recommending process improvements. Planning and handling cross-team collaborations. Steering project activities and Managing change control with varying levels of complexity and mitigating potential risks.
- I had lead a project of IT infrastructure implementation (integrated Ship Design System) in my unit involving planning, procurement and implementation of 06 servers, 25 network switches, LAN with about 350 nodes, network printers, workstations, data center, Power Back up (with about 300 batteries, Centralized UPS) and Conference room VC system as IT officer of the unit. A similar project for IT infrastructure implementation was undertaken by me onboard warship INS Ranvijay as IT officer.
- Other major projects include installation of 350 node EPBX based telephone network. Naval Communication Network, CCTV monitoring system and sonar system installation on warships.
- I have corporate exposure in telecom sector as BSS engineer and was involved in a Project for implementation of 3G network for BSNL in Gujarat.

TENDERING & CONTRACTS, LOGISTICS

- I had undertaken Procurement planning, Budget planning, Tendering and Documentation, Price negotiations, Vendor management, Contracts and associated functions as per DPM and DPP procedures of govt. as Manager in Budget Control and Tendering department in Naval Dockyard Visakhapatnam with average annual budget allocation of about 300 crore under revenue, capital & RTC heads. I had managed the logistics for machinery & spares during ship refit, repairs & maintenance of machinery/systems onboard warships as technical officer.

- NCC 'B' certificate

TECHNOLOGY CONSULTING

- I had worked in role of technology consulting and designed a power network for submarine rescue bell. I had provided solutions related to technology implementation for naval systems such as HF communication systems, satellite systems, SONAR, Power Generation Systems, Distribution Networks, Battery capacity calculations for submarine, Cable design for pressure tight implementations during my tenures in Navy Design Bureau, onboard warships INS Ranvijay and INS Suvarna as Systems & IT officer.

QUALITY ASSURANCE

- As Unit Head Quality Assurance (Navy), I had undertaken QA certification for processes and final products, systems and materials being procured by Navy from PSUs as well as private firms such as Combat Management Systems by BEL (Gaziabad), BEL Panchkula, Cables from Quadrant Ltd Mohali, Sun cables Alwar, Naval lighting systems by Ray enterprises, Radar systems by NISL(Tata subsidiary). I had also undertaken inspection and processing of green channel certification (GCC) for private firms.

PREFERRED INDUSTRIES

- Consultancy, E-Commerce, Financial services, Defense & Aerospace, Logistics, Production, Electronics, Telecom, Ship construction

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ACHIEVEMENT

- Award of Commendation by Secretary, Dept. of Defence, Govt. of India for successful IT infrastructure deployment in the unit



KEY SKILLS

- Leadership & Communication
- Project Management
- Supply Chain Management
- Procurement/Contract Management
- General Management/Administration
- Planning
- Team Building & HR Management
- Technology Consulting

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 <https://www.linkedin.com/in/amritiaf>

A dynamic and result-oriented leader with diverse experience of 12 years in Defense and Manufacturing Industry who focuses on analytical thinking, problem solving and decision-making. Proven expertise in envisioning direction and crafting strategies with an agile mindset. With good academic background from top institutes in India - IIFT and NIT.

OPERATION AND SUPPLY CHAIN MANAGEMENT

- As Operation Manager led the Maintenance activities of an aircraft squadron worth INR 1300 Cr with a diverse team.
- Bring diverse people together to achieve the desired goals. Lead by example and motivate others to perform their best to achieve high serviceability of 300+ vehicles.
- Managed airworthy armament inventory worth over 1 Billion INR, storage and maintenance of airworthy inventory and complete gambit of SCM operations for safeguarding national objectives.
- Managed and negotiated multiple stakeholders and like Indian and foreign OEMs, DRDO Labs, DGAQA, RCMA, and PSUs like HAL, BEL, etc.

IT PROJECT MANAGEMENT

- Spearheaded implementation of Electronic Maintenance Management System (e-MMS) IT Project, with a cross functional professionals of 170-190 technical.
- Carried out requirement gathering, developed and prioritise the backlog, planned the sprints and took feedback from the customer and to deliver IT infrastructure project worth Rs 2 crores.
- Worked on IT project (IMMOLS) for transparency of inventory, location of items across over 100 bases monitoring of the trend of consumption, and planning and calculation of procurement.
- Conceptualized and led planning, designing and development of state of the art storage facility worth INR 80 Cr, spearhead PMO for obtaining clearance and compliance certificate from DRDO Labs (CFEES).

KEY ACCOUNT MANAGER B2B (SAINT GOBAIN)

EDUCATION

- Masters (JMI) , Human Resource Management (,) Invalid date - Invalid date
- PG Diploma (VTU), Aeronautical Engineering (,) Invalid date - Invalid date
- B Tech , Chemical Engineer (NIT, Jalandhar) Invalid date - Invalid date
- Certificate , Global Supply Chain and Logistic Management (IIFT, Delhi) Invalid date - Invalid date

CERTIFICATE

- Certified on Chetak, Cheetah, Cheetal and Microlite Aircraft
- Certified on Aviation Flight Safety
- Certified on CBRN Disaster Management (School of CBRN)
- Certified on Air Armament and Disposal of Explosives
- Lean Six Sigma Green Belt
- Certification on Agile Project Management
- AWS Cloud Practitioner
- PMP
- ESG and Climate Change

ACHIEVEMENT

- Awarded commendation by Air Officer Commanding-In-Chief of South Western Air Command of Indian Air Force in 2019.
- Recommended twice for Chief of Air Staff in 2020 and 2021.
- Ranked amongst the top 3% of all students appearing for All

India Engineering Entrance Examination in 2008.

- Presented Paper at Conference (on “Carbon Credits”) Advances in Chemical Engineering, Thapar University, Patiala.
- Training and Placement Representative of NIT Jalandhar (Batch 2008-2012).
- Secured third position in Inter-Technical University Basketball Championship in 2010.
- Certified Paraglider.
- Certified Para Jumper.
- Exceptional grading in Composite Security Training QRT Course.



KEY SKILLS

- Leadership and Team Management
- Strategic Planning
- Financial Planning
- Process Improvement and Optimization
- Supply Chain Management
- Project Management
- Communication and Stakeholder Management
- Risk Management
- Problem Solving and Decision Making
- Proficiency with MS-Office, Tableau and Power BI
- General Administration

- Developed and implemented strategic account plans that drove growth of account revenue by 5% and increased penetration rate from 17% to 38%.
- Collaborated with customers and corporate teams - Architects, Builders, Developers, Contractors, Consultants and Government agencies to develop and implement strategies to exceed targets and ensure customer satisfaction.
- Representing and handling the entire range of company products and services to assigned customers (increasing profitability by 8%).
- Managed customer's expectations and provided feedback on product solutions.

HRM/ADMINISTRATION/SECURITY

- Advocated and led implementation of IT Project E Governance (ERP) where in the centralized database of over 200+ personnel was added and updated for elicit the employee data, skilling and training, performance feedback and payroll management.
- Implementing of IT Project (E-Office) of various business functions for having e filing system over 130+ bases and achieved an overall efficiency improvement of 30%.
- As security head ensured continuous training of 1500+ security staff on small arms handling and operation. Planned quarterly practice to enhance skill development.
- Devised SOPs to safe guard mission critical assets worth 200 Cr, spread across radius of 12km. Achieved incident free and zero tolerance security setup.
- Prepared detailed contingency plan for strategic IAF base. Validated and improvised the plan by executing live exercises and carrying out mock drills.