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<https://www.linkedin.com/in/amritiaf>



EDUCATION

- Masters (JMI) , Human Resource Management (,) Invalid date - Invalid date
- PG Diploma (VTU), Aeronautical Engineering (,) Invalid date - Invalid date
- B Tech , Chemical Engineer (NIT, Jalandhar) Invalid date - Invalid date
- Certificate , Global Supply Chain and Logistic Management (IIFT, Delhi) Invalid date - Invalid date



CERTIFICATE

- Certified on Chetak, Cheetah, Cheetal and Microlite Aircraft
- Certified on Aviation Flight Safety
- Certified on CBRN Disaster Management (School of CBRN)
- Certified on Air Armament and Disposal of Explosives
- Lean Six Sigma Green Belt
- Certification on Agile Project Management
- AWS Cloud Practitioner
- PMP
- ESG and Climate Change



ACHIEVEMENT

- Awarded commendation by Air Officer Commanding-In-Chief of South Western Air Command of Indian Air Force in 2019.
- Recommended twice for Chief of Air Staff in 2020 and 2021.
- Ranked amongst the top 3% of

A dynamic and result-oriented leader with diverse experience of 12 years in Defense and Manufacturing Industry who focuses on analytical thinking, problem solving and decision-making. Proven expertise in envisioning direction and crafting strategies with an agile mindset. With good academic background from top institutes in India - IIFT and NIT.

OPERATION AND SUPPLY CHAIN MANAGEMENT

- As Operation Manager led the Maintenance activities of an aircraft squadron worth INR 1300 Cr with a diverse team.
- Bring diverse people together to achieve the desired goals. Lead by example and motivate others to perform their best to achieve high serviceability of 300+ vehicles.
- Managed airworthy armament inventory worth over 1 Billion INR, storage and maintenance of airworthy inventory and complete gambit of SCM operations for safeguarding national objectives.
- Managed and negotiated multiple stakeholders and like Indian and foreign OEMs, DRDO Labs, DGAQA, RCMA, and PSUs like HAL, BEL, etc.

IT PROJECT MANAGEMENT

- Spearheaded implementation of Electronic Maintenance Management System (e-MMS) IT Project, with a cross functional professionals of 170-190 technical.
- Carried out requirement gathering, developed and prioritise the backlog, planned the sprints and took feedback from the customer and to deliver IT infrastructure project worth Rs 2 crores.
- Worked on IT project (IMMOLS) for transparency of inventory, location of items across over 100 bases monitoring of the trend of consumption, and planning and calculation of procurement.
- Conceptualized and led planning, designing and development of state of the art storage facility worth INR 80 Cr, spearhead PMO for obtaining clearance and compliance certificate from DRDO Labs (CFEES).

all students appearing for All India Engineering Entrance Examination in 2008.

- Presented Paper at Conference (on “Carbon Credits”) Advances in Chemical Engineering, Thapar University, Patiala.
- Training and Placement Representative of NIT Jalandhar (Batch 2008-2012).
- Secured third position in Inter-Technical University Basketball Championship in 2010.
- Certified Paraglider.
- Certified Para Jumper.
- Exceptional grading in Composite Security Training QRT Course.



KEY SKILLS

- Leadership and Team Management
- Strategic Planning
- Financial Planning
- Process Improvement and Optimization
- Supply Chain Management
- Project Management
- Communication and Stakeholder Management
- Risk Management
- Problem Solving and Decision Making
- Proficiency with MS-Office, Tableau and Power BI
- General Administration

KEY ACCOUNT MANAGER B2B (SAINT GOBAIN)

- Developed and implemented strategic account plans that drove growth of account revenue by 5% and increased penetration rate from 17% to 38%.
- Collaborated with customers and corporate teams - Architects, Builders, Developers, Contractors, Consultants and Government agencies to develop and implement strategies to exceed targets and ensure customer satisfaction.
- Representing and handling the entire range of company products and services to assigned customers (increasing profitability by 8%).
- Managed customer's expectations and provided feedback on product solutions.

HRM/ADMINISTRATION/SECURITY

- Advocated and led implementation of IT Project E Governance (ERP) where in the centralized database of over 200+ personnel was added and updated for elicit the employee data, skilling and training, performance feedback and payroll management.
- Implementing of IT Project (E-Office) of various business functions for having e filing system over 130+ bases and achieved an overall efficiency improvement of 30%.
- As security head ensured continuous training of 1500+ security staff on small arms handling and operation. Planned quarterly practice to enhance skill development.
- Devised SOPs to safe guard mission critical assets worth 200 Cr, spread across radius of 12km. Achieved incident free and zero tolerance security setup.
- Prepared detailed contingency plan for strategic IAF base. Validated and improvised the plan by executing live exercises and carrying out mock drills.